Dr.V.S.Krishna Government Degree College(A) & P.G College, Visakhapatnam

(NACC Reaccredited A Grade Institution & District Identified College)

Maddilipalem , Visakhapatnam -530013, Andhra Pradesh.

COMMISSIONERATE OF COLLEGIATE EDUCATION Government of Andhra Pradesh

5-DAY RESIDENTIAL TRAINING PROGRAMME FOR TEACHERS TEACHING ICT AT GDCS (TOT ON ICT) -FACUTY DEVELOPMENT PROGRAMME





Organized by

Department of Computer Science & Department of English

From 22-07-2022 to 26-07-2022

Dr.Pola Bhaskar I.A.S
Chie£ Patron
Commissioner of Collegiate Education

Dr.I.Vijaya Babu Principal and Centre Coordinator

Dr. CH.V.M.K.Hari Coordinator Dr. G.Rajshekhar Addl. Coordinator

Mr.Ravi Kiran Master Trainer Mr.G.D. Rajendra Master Trainer

COMMISSIONERATE OF COLLEGIATE EDUCATION

Dr. V. S. KRISHNA GOVT.DEGREE& P.G. OLLEGE (A)

5-DAY FACULTY DEVELOPMENT PROGRAMME

ToT on IOT (22-07-2022 TO 26-07-2022)

DAY WISE REPORT

DAY - 1:22-07-2022 (FRIDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

In this session ,Hon'ble Commissioner of Collegiate Education Dr.Pola Bhaskar garu inaugurated the 5day ToT on IOT through virtual mode. He addressed all the participants and emphasized the importance of Skill Development Courses and Life Skill Courses. He stressed on the importance of employability skills for the students. He also informed that there must be access of higher education to every nook and corner and there must be quality education by using the latest technology. He also stressed the importance of CSP projects and Industry connect. On this occasion Dr.I.Vijaya Babu, Principal, Dr.V.S.Krishna Govt.Degree and P.G College(A) addressed the participants and informed the importance of IOT. .Dr.Ch.V.V.S.Sastry, VicePrincipal, Dr.P.Latha, Academic Co- ordinator, Dr.P.Jaya. DRC Co-ordinator, Dr.Ch.Lalitha, IQAC Co-ordinator, DR.CH..M.K.Hari programme Co-ordinator, Dr.G.Rajshekhar, Addl.Co-ordinator, Master Trainers, G.D.Rajendra and Ravi Kiran and 41 participants attended this session.

<u>Session II (11:45am to 01:15pm)</u>: Live session by Atul Bhatnagar on Significance of Skill Development Courses and Skill in demand in the industry and 21st century skills as per the World Economic Forum

AFTER NOON SESSION

Session III and IV (02:00 pm to 05:00 pm): Online session by Prof. K.Srinivas, addressed on the key issues on Pedagogy, New Educational Policy, Virtual Labs, e-content etc.,



Yoga Day -1



Opening Remarks By Dr.Pola Bhaskar, Honble Commissioner, CCE



Resource Person Prof. KSrinivas

DAY-2: 23-07-2022 (SATURDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Ujjay Pranayama, Bastrika and Meditation Session I (10.00 am to 11.30 am) FN

Live session by Mamata Rani Agarwal from AOL on NEP-2020 in relevance to collegiate education. She explained in detail about the role of degree colleges and faculties. The NEP-2020 aimed at improving the GER in higher education from 26.6% to 50% by 2035 and it also focused on Cluster formation and Multidisciplinary education.

Session II (11:45am to 01:15pm):

This session is an off line session by the master trainer Mr.Murali Koteswara Rao. He delivered talk on Teacher student relationship, challenges of students and teachers. The participants also expressed their opinions and suggestions. This was very lively and productive. Some of the participants gave very positive feedback on this session.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: Live session by Mr. G.D. Rajendra and Ravi Kiran ICT (Information & Communication Technology) Life skill course, activity based course objectives and outcomes were addressed. Fundamentals of internet and Blooms taxonomy were addressed by Mr. Ravi Kiran followed by the activities.

Session IV (03:45pm to 05:15pm): Live session by Mr. G.D. Rajendra and Ravi Kiran Content delivered on Unit-1 and experimental learning through different web resources and social media. Hand on practice sessions is done on Unit-1.



Yoga Day -2



Content Delivered by Mr. Ravi Kiran



Brain Storming Session

DAY-3: 24-07-2022 (SUNDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)
Sudarshana Kriya

Session I (10.00 am to 11.30 am) FN

Live session by Mr.Murali Koteswara Rao from AOL on Art of Living, insight into human life, Content delivery and art of living etc., Creation of emails, mail management, SMTP, G-suite, Google documents etc.,. He delivered talk on Teacher student relationship, challenges of students and teachers.

Session II (11:45am to 01:15pm):

This session is an off line session by the master trainer Mr.Ravi Kiran. He delivered overview and content delivery of Unit-2. He addressed Lower Order Thinking (LOT) activities followed by activity using LOT

AFTER NOON SESSION

Session III (02:00 pm to 03:30 pm): Live session by Mr. G.D. Rajendra and Ravi Kiran ICT (Information & Communication Technology) – Hands on training on Topics from Chapters 2.1 to 2.6 and Assignments.

Session IV (03:45pm to 05:15pm): Live session by Mr. G.D. Rajendra and Ravi Kiran Content delivered on Unit-2 and experimental learning through different web resources and Brain stroming. Hand on practice sessions is done on Unit-2.



Yoga Day -3



Content Delivered by Mr. Ravi Kiran



Course Outcomes and objectives by Participants

DAY-4: 25-07-2022 (MONDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)
Sudarshana Kriya and Life Management Skills

Session I (10.00 am to 11.30 am) FN

Live session by Mr.Murali Koteswara Rao from AOL on Art of Living, insight into human life, Content delivery and art of living etc., addressed the discussion on preparation of Trainer Manual. In this session he delivered on line lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions from LOT and HOT. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

Session II (11:45am to 01:15pm):

This session is an off line session by the master trainer Mr.Ravi Kiran. He delivered talk on Internet Security, Cryptography, Computer Viruses, Digital Signatures etc. How to secure the computer resources from viruses.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: Live session by Prof. K Srinivas for the development of interactive video lecture by using Screen Castify software in the Google chrome.

<u>Session IV (03:45pm to 05:15pm</u> Live session by Prof. K Srinivas for the development of interactive video lecture by using Screen Castify software in the Google chrome.



Yoga Day -4



Session by Mr.Ravi Kiran



Session by Prof.K.Srinivas

DAY-5: 26-07-2022 (TUESDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)
Sudarshana Kriya and Sangathatwa Activities

Session I (10.00 am to 11.30 am) FN

Live session by Mr.Murali Koteswara Rao from AOL on Art of Living. He explained about how to move from teaching to learning. He divided the participants in each center into a group of six and asked them to teach their subject to the participants in other subjects. The session went very well and participants appreciated it.

Session II (11:45am to 01:15pm):

This session is an off line session by the master trainer Mr.Ravi Kiran. He delivered talk on Research oriented strategies using HoT (Heigher Order Thinking) strategies.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: NEP 2020 in relevance to collegiate Education was address by Smt. Mamta Rani Agarwal.

<u>Session IV (03:45pm to 05:15pm):</u> Off Line Valedictory is held at the center under the chairman ship of Dr.Ch.V.V.S.Sastry,VicePrincipal, Dr.V.S.KrishnaGovt.Degree and P.G College (A).The Coordinator Dr.CH.V.M.K.Hari , Addl. Coordinator Dr.G.Rajshekhar ,Resource persons G.D Rajendra and Ravi Kiran also participated in this event. The Chairman gave the closing remarks and urged the participants to take their experience to the class rooms. The five day session ended with this event

Valedictory Function



LIST OF PARTICIPANTS

S.No	Old District	College Name	Name of the Faculty	Subject
1	Srikakulam	GDC, Amadalavalasa	Dr. S. Sai Kumar	English
2	Srikakulam	GDC (W)(A), Srikakulam	S Vani Kumari	Computer Applications
3	Srikakulam	GDC (W)(A), Srikakulam	D Madhavi Latha	Computer Applications
4	Srikakulam	GDC, Baruva	P. Seetharam	English
5	Srikakulam	GDC, Narasannapeta	P.Trinadharao	Computer Science
6	Srikakulam	GDC, Tekkali	B.Hemaraju	Computer Applications
7	Srikakulam	GDC (M), Srikakulam	B.Raghu Ram	Computer Science
8	Srikakulam	GDC (M), Srikakulam	N V S Sridevi Kella	Computer Science
9	Srikakulam	GDC (M), Srikakulam	N Bala Krishna	Commerce
10	Srikakulam	GDC, Ponduru	G Krishna vasudevarao	Computer Science
11	Srikakulam	GDC, Palasa	P Tarakeswara Rao	Computer Science
12	Srikakulam	GDC, Palakonda	N.Sankara babu	English
13	Srikakulam	GDC, Palakonda	P.Rama rao	English
14	Vizianagaram	GDC, Salur	Sri.V.Prabakar	Computer Science
15	Vizianagaram	GDC, Gummalaxmipuram	K.Ashok Kumar	Computer Science
16	Srikakulam	GDC, Rajam	L.V.Ramana	Mathematics
17	Vizianagaram	GDC (MR) Sanskrit, Vizianagaram	B Sulochana	English
18	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.G.Srinivasa Rao	Commerce
19	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Sri.M.Srinivasu	Commerce

20	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	D.Muralidhar	Commerce
21	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	D.Ramesh	Commerce
22	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.G.RajKumar	Commerce
23	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.Y.Jhanavi	Computer Science
24	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.N.SankaraRao	Chemistry
25	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	D.V.RaghavaSwamy	Computer Science
26	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	K.NageswaraRao	Chemistry
27	Visakhapatnam	GDC, Bheemunipatnam	Y. Venkata Rao	English
28	Visakhapatnam	GDC, Narsipatnam	M. Venkateswara Rao	Computer Science
29	Visakhapatnam	GDC, Sabbavaram	K.prabhudas	Physics
30	Visakhapatnam	GDC, V.Madugula	Dr.N.Sulochana	Mathemat
31	Visakhapatnam	GDC, Yellamanchili	D.Sai Charan	Computer Science
32	Visakhapatnam	GDC, Chintapalli	K Leela Pavani	Computer Science
33	Visakhapatnam	GDC, Chintapalli	T.V.V Prasad	Computer Application
34	Visakhapatnam	GDC, Paderu	S A V S Sambha Murthy S	Computer Science
35	Visakhapatnam	GDC (W), Marripalem	P. Mangamma	Mathemat
36	Visakhapatnam	GDC, Araku Valley	Dr. P. Konda Babu	Mathemat
37	Srikakulam	GDC Ichapuram	P.Santosh	Physics
38	Vizayanagaram	GDC S Kota	S.Valikhan	Mathamet
39	Vizayanagaram	GDC S Kota	Dr.C.V.S.Ravindranath	English
40	Srikakulam	GDC, Pathapatnam	P.Kameswara Rao	Physics
41	Srikakulam	GDC (M), Srikakulam	K.Karuna	English



The Organizing Committee

- 1. Dr. C.V.S. S. Sastry Lodging and Boarding
- 2. Dr. P. Uma Maheswara Rao Lodging and boarding
- 3. Dr.CH.ishnu Murthy Lodging and boarding
- 4. DR.G.Srinivas ICT preparations
- 5. Dr. P.Jaya Refreshments
- 6. Dr. P.Latha Resources Provider
- 7. R.Venketewara Rao ICT facilities
- 8. D.V. Raghava Swamy ICT facilities
- 9. B.V.Rakesh Seminar Hall Maintenance
- 10. JKC, Other Teaching and Non Teaching Staff.

COMMISSIONERATE OF COLLEGIATE EDUCATION

Dr. V. S. KRISHNA GOVT.DEGREE& P.G. COLLEGE (A) 5-DAY FACULTY DEVELOPMENT PROGRAMME ToT on SOCIAL WORK METHODS (27-07-22 TO 31-07-22)

DAY WISE REPORT

DAY-1: 27-07-2022 (WEDNESDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10:00am to 11:30am): Hon'ble Commissioner of Collegiate Education Dr. Pola

Bhaskar garu Inaugurated the 5-Day Faculty

Development Programme of ToT on Social Work Methods through Virtual mode. He emphasized the significance of Skill Development Courses and Life Skill Courses. He also focused on the importance of National Educational Policy-

2020 and its implementation in Degree Colleges.

On this occasion Dr. I. Vijaya Babu, Principal, Dr. V.S.

Krishna Govt. Degree College (A), Visakhapatnam, addressed the participants and explained the 5-day Schedule of the programme. Dr.Ch.V.V.S. Sasthry, Vice- Principal,

Dr.P.Latha, Academic coordinator, Dr.P.Jaya, DRC

Coordinator, Dr. Ch. Lalitha, IQAC Coordinator, Dr. V. Suryanarayana, Programme Coordinator, Master Trainers

Dr.A.L.Rupavani and P.Nagababu and total 31participants

attended the programme.

Session II (11:45am to 01:15pm) : Live Session by Mr.Digvijay Kharote on Latest Recruitment Trends. (AOL)

Session III (02:00pm to 03:30pm): Live Lecture by Dr.Nachiketa Chattopadyay, Head, SSIU,

ISI, Kolkata on Significance of Statistical methods.

Session IV (03:45pm to 05:15pm): Discussion on Text Book by Master Trainers

Dr.A.L.Rupavani Lec.in History, Dr. V.S.Krishna Govt.

Degree College (A), Visakhapatnam& Sri.Naga Babu

Pasupuleti, Lec.in Political Science, GDC, Arakuvalley.







DAY-2: 28-07-2022 (THURSDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10:00am to 11:30am): Discussion on Unit-I by Master Trainers Dr.A.L.Rupavani
Lec.in History, Dr. V.S.Krishna Govt. Degree College (A),
Visakhapatnam& Sri.Naga Babu Pasupuleti, Lec.in Political
Science, GDC, Arakuvalley.

Session II (11:45am to 01:15pm): Live Lecture by Ms.Mamta Rani Agarwal on NEP 2020 in Relevance to the Collegiate Education. (AOL)

Session III (02:00pm to 03:30pm): Content Delivery on Unit-I by Master Trainers

Dr.A.L.Rupavani Lec.in History, Dr. V.S.Krishna Govt.

Degree College (A), Visakhapatnam& Sri.Naga Babu

Pasupuleti, Lec.in Political Science, GDC, Arakuvalley.

Session IV (03:45pm to 05:15pm): Delivery methods through experimental learning through different web resources lecture was delivered by Dr.G.Srinivasa Rao, Lecturer in Commerce, Dr. V.S.Krishna Govt. Degree College (A), Visakhapatnam









DAY-3: 29-07-2022 (FRIDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10:00am to 11:30am): Live Lecture by Mr. Atul Bhatnagar on Significance of Skill Development Courses. (AOL)

Session II (11:45am to 01:15pm): Discussion on Unit-II & Delivery of content from Unit-II by

Master Trainers Dr.A.L.Rupavani Lec.in History, Dr.

V.S.Krishna Govt. Degree College (A), Visakhapatnam&

Sri.Naga Babu Pasupuleti, Lec.in Political Science,

GDC, Arakuvalley.

Session III (02:00pm to 03:30pm): Live interaction on Industry Connect, Internships & CV Builder by CCE Team, Vijayawada.

Session IV (03:45pm to 05:15pm): Group activity including case studies with the Participants.

Respected Joint Director, Commissionerate of
Collegiate Education, Dr. R.David Kumar Swamy had
visited Training Centre, interacted with the participants
and addressed on Skill Development Courses and NACC
parameters comprehensively.









DAY-4: 30-07-2022 (SATURDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10:00am to 11:30am): Live Lecture by Mr.Muralidhar Koteshwar on Teacher-Student relationship in present day context. (AOL)

Session II (11:45am to 01:15pm): Discussion on Unit-III & Delivery of content from Unit-II by

Master Trainers Dr.A.L.Rupavani Lec.in History, Dr.

V.S.Krishna Govt. Degree College (A), Visakhapatnam&

Sri.Naga Babu Pasupuleti, Lec.in Political Science,

GDC, Arakuvalley.

Session III (02:00pm to 03:30pm): Live Lecture by Prof. NAD PAL, Director, HRD, Andhra
University on Significance of Skill Development Courses,
Focused and shared his experiences on social work.
methods, he connected Live from our centre to other seven
centres where the Training of Teachers(ToT) is going on
across the state of Andhra Pradesh.

Session IV (03:45pm to 05:15pm): This session is also continued by Prof. NAD PAL, Director, HRD, Andhra University, exclusively our centre participants were participated. In this session he focused on various social work methods and concept of Social Engineering. Further this session is continued by Dr.G.Srinivasa Rao, Lecturer in Commerce, Dr. V.S.Krishna Govt. Degree College (A), Visakhapatnam on LMS Videos and Other Resources.









DAY-5: 31-07-2022 (SUNDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

 $Session\ I\ (10:00am\ to\ 11:30am):\ Live\ Lecture\ by\ Mr. Muralidhar\ Koteshwar\ on\ Content$

Delivery and Assessment Methods. (AOL)

Session II (11:45am to 01:15pm) : Brain storming & Presentations by Participants

Session III (02:00pm to 03:30pm) : LMS Videos practical session is delivered by

Dr.G.Srinivasa Rao, Lecturer in Commerce, Dr.

V.S.Krishna Govt. Degree College (A), Visakhapatnam.

participants were enthusiastically participated in the

practical session.

Session IV (03:45pm to 05:15pm): Feedback and Valedictory













COMMISSIONERATE OF COLLEGIATE EDUCTION Government of Andhra Pradesh

5-DAY FACULTY DEVELOPMENT PROGRAMME TOT on Business Communication

Jointly Organized by
Department of Commerce & Department of English

From 03-08-2022 to 07-08-2022

Dr.Pola Bhaskar I.A.S
Chief Patron
Commissioner of Collegiate Education

Dr.I.Vijaya Babu
Principal and Centre co-ordinator

Sri D.Ramesh Co-ordinator

Dr.V.Sudheer Addl.Co-ordinator

Dr.G.Srinivasa Rao Master Trainer

Dr.G.Raja Shekhar Master Trainer

COMMISSIONERATE OF COLLEGIATE EDUCATION

Dr. V. S. KRISHNA GOVT.DEGREE& P.G. COLLEGE (A) 5-DAY FACULTY DEVELOPMENT PROGRAMME

ToT on Business Communication (03-08-2022 TO 07-08-2022)

DAY WISE REPORT

DAY-1: 03-08-2022 (WEDNESDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

In this session ,Hon'ble Commissioner of Collegiate Education Dr.Pola Bhaskar garu inaugurated the 5day ToT on Business Communication through virtual mode. He addressed all the participants and emphasized the importance of Skill Development Courses and Life Skill Courses. He stressed on the importance of employability skills for the students. He also informed that there must be access of higher education to every nook and corner and there must be quality education by using the latest technology. He also stressed the importance of CSP projects and Industry connect. On this occasion Dr.I.Vijaya Babu, Principal, Dr.V.S.Krishna Govt.Degree and P.G College(A) addressed the participants and informed the importance of Communication.Dr.Ch.V.V.S.Sastry,VicePrincipal,Dr.P.Latha, Business Academic ordinator, Dr. P. Java. DRC Co-ordinator, Dr.Ch.Lalitha,IQAC Co-ordinator, D. Ramesh ,Programme Co-ordinator, Dr.V.Sudheer,Addl.Co-ordinator, Master Trainers, Dr.G.Srinivasa Rao, Dr.G.Rajashekar, Sri G.Arun Kumar and 25 participants attended this session.

Session II (11:45am to 01:15pm) : Live session by Atul Bhatnagar on Significance of Skill Development Courses and Skill in demand in the industry and 21st century skills as per the World Economic Forum

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: Live session by Prof. B.Raja Sekhar, Pro V.C of UOH Dealt in detail about the contents of all chapter and how we should teach the students to enrich them to use in real life situations

Session IV (03:45pm to 05:15pm) : Off line session by Master Trainer Dr G.Srinivasa Rao on Discussion on Text book. He involved all the participants in the discussion by way of brain storming session to get more inputs on the Text Book. All the participants were divided in to groups and they came up with some inputs.













DAY-2: 04-08-2022 (THURSDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is an off line session by the master trainer Dr.G.Srinivasa Rao. In this session Unit-1 has been presented and discussed at length by the master trainer and the participants. The importance of this unit was made clear by the master trainer. The participants also expressed their opinions and suggestions on this Unit. This was very lively and productive. Some of the participants gave very positive feed back on this session.

Session II (11:45am to 01:15pm) : Live session by Mamata Rani Agarwal from AOL on NEP-2020 in relevance to collegiate education. She explained in detail about the role of degree colleges and faculties. The NEP-2020 aimed at improving the GER in higher education from 26.6% to 50% by 2035 and it also focused on Cluster formation and Multidisciplinary education.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: Live session by Prof. Ganesan,LSSC,Chennai on Logistics. He explained in detail about the contribution of Logistics to national GDP. He also explained about the 12 components of Logistics. He also urged that every state should introduce the courses in Logistics at degree level for more employment opportunities.

<u>Session IV (03:45pm to 05:15pm)</u>: The last session of the day is an off line session by the master trainer Dr.G.Rajashekar. He discussed about the delivery methods through experiential learning through different web resources. He showed various websites from which the teachers can get information on various topics. He also informed the way in which we can make the best use of internet resources. He engaged most of the participants by giving them hand on experience.













DAY-3: 05-08-2022 (FRIDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Prof.Muralidhar Koteshwar from AOL. This session was about the Teacher student relationship in present day context. He explained in detail about how the teachers should know the learning ways of present day students and also the challenges being faced by students in present society. He also stressed the role to be played by the teachers in nurturing excellence in students.

<u>Session II (11:45am to 01:15pm)</u>: This is an off line session by the master trainer Dr.G.Raja Shekhar. The topic delivered by him was Written Communication: Characteristics of a good business communication. The entire session was lively and participative. The master trainer interacted with almost all the participants and involved them in the session.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: Live session by Smt.Rosalind and Dr.Madhavi on how to give clear instructions to students. They demonstrated the way how the teachers should give clear instructions. They also told that the teachers should repeat the instructions.

Session IV (03:45pm to 05:15pm) : This is an off line session by Dr.I.Vijaya Babu, Principal,Dr.V.S.Krishna Govt.Degree and P.G College (A). He delivered his talk on the importance of Business Communication. This session was started with a famous Sanskrit sloka of Bharthri Hari. His session was completely demonstrative and participative. All the participants together created a story and this activity was very involving and interesting. He explained the topics Speaking, Listening, Remembering and Writing. He also showed some videos for showing the importance of Communication. The participants really enjoyed the session and gave very positive feedback.

















DAY-4: 05-08-2022 (SATURDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Prof.Muralidhar Koteshwar from AOL. In this session he delivered on line lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions from LOT and HOT. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

Session II (11:45am to 01:15pm) : This is an off line session by the master trainer Dr.G.Srinivasa Rao. He discussed the Unit-III at length by involving all the participants. He took inputs from all the participants. He engaged all the participants with management games and the session was very lively. The participants really enjoyed the session.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: Live session by Smt.Rosalind and Dr.Madhavi on how to give clear instructions to students. They demonstrated the way how the teachers should give clear instructions. She also told that the teachers should repeat the instructions. It was a very good live session.

Session IV (03:45pm to 05:15pm): This is an off line session by G.Arun Kumar, Lecturer in Commerce, Dr.V.S.Krishna Govt.Degree and P.G College (A). The session was on LMS videos and other resources. He engaged the participants in the session effectively. It was an interactive session using PPT and videos narrating various learning sources. He also played some management games and made all the participants involve in the session. All the participants appreciated the session.













DAY-5: 05-08-2022 (SUNDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Mrs Rajita Kulkarni, President, Sri Sri University. She focused on the topic what are the expectations of industries from the students. He urged the faculty to develop the students in line with the industry requirements.

Session II (11:45am to 01:15pm) : This is a live session by Prof.Muralidhar Koteswar from AOL. He explained about how to move from teaching to learning. He divided the participants in each center into a group of six and asked them to teach their subject to the participants in other subjects. The session went very well and participants appreciated it.

Valedictory Function: Dr.Pola Bhaskar IAS, Commissioner of Collegiate Education has attended the valedictory function on line and also released the Participation certificates. He stressed the importance of this 5 day programme and also the significance of SDC in the present day world. He informed the importance these courses and how the faculty should take the experience gained in the training session to the class rooms. He also told that the students should be finally benefitted from these courses.

AFTER NOON SESSION

<u>Session III (02:00 pm to 03:30 pm)</u>: This is an off line session by Dr.V.Sudheer on the Types of Communication. The session was very interesting and interactive. The participants enjoyed the session. There was also another off line session by Dr.S.V.Rama Rao on Business Reports. He engaged the session very well and participants appreciated the spreaker.

Session IV (03:45pm to 4.30 pm) : Off Line Valedictory is held at the center under the chairman ship of Dr.Ch.V.V.S.Sastry, VicePrincipal, Dr.V.S.Krishna Govt.Degree and P.G College (A).The Co-ordinator Sri D.Ramesh , Addl,Co-ordinator Dr.V.Sudheer,Resource person Dr.S.V.Rama Rao also participated in this event. The Chairman gave the closing remarks and urged the participants to take their experience to the class rooms.The five day session ended with this event













<u>LIST OF PARTICIPANTS</u>

S.No	Name	Subject	College
1	P.ANNAJI RAO	ECONOMICS	GDC,NARASANNA PETA
2	M.RAMESH KUMAR	ENGLISH	GDC,PONDURU
3	K.MOUNIKA	ENGLISH	GDC(W), SRIKAKULAM
4	DR.B.VENUGOPALA RAO	ENGLISH	GDC,RAJAM
5	CH.RAMESH	COMMERCE	GDC,SEETHAMPETA
6	S.KRISHNA PRASAD	COMMERCE	GDC,BARUVA
7	N.SRINIVAS PATNAIK	COMMERCE	GDC,TEKKALI
8	S.NAGESWARA RAO	COMMERCE	GDC,ITCHAPURAM
9	P.RAJYA LAKSHMI	COMMERCE	GDC,PALAKONDA
10	R.DEEPAKUMARI	ENGLISH	GDC.PALASA
11	P.ASTALAKSHMI	COMMERCE	GDC,AMADALAVALASA
12	Y.MANIKUMAR	ENGLISH	GDC(M),SRIKAKULAM
13	T.RAMA KRISHNA	ENGLISH	GDC,CHEEPURUPALLI
14	B.TRINADHA	ENGLISH	GDC,G.L.PURAM
15	A.T.S.A. NAIDU	COMMERCE	GDC,SALUR
16	D.MADHURI	ENGLISH	GDC,BHEEMUNIPATNAM
17	K.PADMALATHA	ENGLISH	GDC,ARAKU
18	M.GOVINDA RAO	COMMERCE	GDC,SABBAVARAM
19	G.V.V.S.V.PRASAD BABU	COMMERCE	GDC,CHODAVARAM
20	K.RAJENDRA PRASAD	ENGLISH	GDC,NARSIPATNAM
21	M.KISHORE	COMMERCE	GDC,YALAMANCHILI
22	Dr.MURALIDHAR DUNNA	COMMERCE	GDC,DR.V.S.K.GDC(A)
23	P.KOTESWARA RAO	ENGLISH	GDC,PADERU
24	Dr.D.KEJIYA	ENGLISH	GDC,CHINTAPALLI



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Dr.V.S.KRISHNA GOVT. DEGREE COLLEGE(A

(NAAC REACCREDITED A GRADE INSTITUTION & DISTRICT IDENTIFIED COLLEGE Maddilapalem, VISAKHAPATNAM 530 013, Andhra Pradesh



GROUP PHOTO WITH THE PARTICIPANTS OF TOT ON BUSINESS COMMUNICATION 5-DAY FACULTY DEVELOPMENT PROGRAMME FROM 03-08-2022 TO 07-08-2022

Proceedings of the Commissioner of Collegiate Education::AP:Vijayawada Present: Dr. Pola Bhaskar IAS

Rc.No: 6/LSC SDC/e-Content/CCE/2022

Sub: Collegiate Education- Training of Teachers (ToT) on Content Delivery & Assessment on Skill Courses by Master trainers trained in MTTP- Five Day Residential Training Programme proposed to be held at Six centers starting from 10.08.2022 - Lists of Master Trainers, Participants, Schedule, instructions - Communicated - Reg.

Date: 05.08.2022

Read: This office Procs. Rc. No: 3/LSC_SDC/e-Content/CCE/2022 dated:08.07.2022 of the CCE.

It is to inform that the Commissionerate of Collegiate Education (CCE), as part of its initiative for implementation of Revised Curricular Framework:2020 in line with National Education Policy:2020 (NEP:2020), is organizing a "Five Day Residential Training Programme for Teachers" on Content Delivery & Assessment methods pertaining to the following Skill Courses:

Skill Development Courses (02)				
Science Stream	Dairy Technology	Solar Energy		

The ToTs are proposed to be held from 10.08.2022 at **Six (06)** venues whose schedule is as detailed below:

Schedule	Skill Course	Centres/Venue		
10.08.2022 to 14.08.2022	Dairy Technology	GDC VSK(A), Visakhapatnam	GDC (PR) (A), Kakinada	Rayalascema University (Silver Jubilee & KVR (W) College Kurnool)
10.08.2022 to 14.08.2022	Solar Energy	APHRDI, Visakhapatnam (GC(A) Rajahmundry & GDC(W) Visakha)	Acharya Nagarjuna University (SRR & CVR, Vijayawada/GC(W) Guntur & DKW Nellore)	GDC (W) & GDC (M) Anantapuramu

The institutions acting as training centres are supposed to coordinate with the training partner VVKI/AoL, Bangalore with regard to experts/resource persons in matters of training, tour schedule etc. The schedule of Training includes Yoga Classes by VVKI daily from 6:30 am to 8:30 am followed by content delivery methods by Master trainers at respective centres. Further, experts from Industry or Sector Skill Councils are also roped in for throwing light on Industry connect, Experiential Learning and Assessment Tools etc.

In view of the above, the lists of master trainers and Participants are enclosed as Annexures and the principals of the respective Government Degree Colleges (GDCs) are requested to relieve the lecturer concerned as per the schedule and reporting time (shown below) so as to enable him/her to attend to this residential training Programme with an instruction to report at the venue by 6.00 pm on the the day before the commencement of "ToT".

Schedule	Skill Course	Date & Session of Relief	Date & Time of Reporting at the Venue
10.08.2022	Dairy Technology	08.08.2022/AN	09.08,2022/AN/ before 6 PM
10.08.2022	Solar Energy	08.08.2022/AN	09.08.2022/AN/ before 6 PM

As the training is a mandatory Programme, no exemptions will be entertained.

(Orders of the Commissioner of Collegiate Education have been obtained in the Note File)

For Commissioner of Collegiate Education

Annexure-III

B.Sc., Stream

Dairy Technology & Solar Energy

	Session I 10.00 am to 11.30 am	Session II 11.45 am to 1.15 pm	Session III 2.00 pm to 3.30 pm	Session IV 3.45pm - 5.15 pm
10.08.2022	Inauguration & ICE Breaking	Significance of Skill Development Courses (AOL)	Session by Industry Expert	Discussion on Text Book
11.08.2022	NEP-2020 in relevance to Collegiate Education (AoL)	Discussion on UNIT-I	Session by Industry Expert	Delivery methods through experiential learning through different web resources
12.08.2022	Teacher - Student relationship in present day context (AOL)	Discussion on UNIT-II & Delivery of Content from UNIT-II	Session on Industry Connect by O/o CCE	Group activity including Case Studies
13.08.2022	Content Delivery and Assessment methods (AOL)	Discussion on UNIT-III	Session by Industry Expert	LMS Videos and Other Resources
14.08.2022	Discussion on Preparation of Trainer Manual (AOL)	Insights on Trainers Manual & Students Work Book	Brainstorming & Presentations by Participants	Feedback and Valedictory

For Commissioner of Collegiate Education

Annexure-IV

Instructions

- Session wise feedback will be taken every day. Hence, every Participant must be present for all sessions.
- As the Yoga and Stress relief exercises are part of the Training, all the participants should bring a Yoga mat.
- It is mandatory for all the Participants to bring laptops for the training sessions from 9.30 am to 5.30 pm on all 5 days. Please ensure enough internet data in your mobile/data card.
- No Participant will be allowed to leave the Training Center without prior permission of the In-charge.
- 5. Participants are advised to follow Covid-19 appropriate behavior.

For Commissioner of Collegiate Education

Commissionerate of CollegiateEducation AP: Vijayawada		ToT on Dairy Technology and Solar Energy Scheduled from 10.08.2022 to 14.08.2022 Program Coordinators List					
Sl. No	Subject	Training Center/Venue	Name of the Coordinator	Subject	Mobile Number		
1		Dr VSK GDC(A), Viakhapatnam	Dr Ch.Lalitha	Microbiology	9491331865		
2	Dairy Technology	PR GDC (A) Kakinada B.Chakravarthi		Zoology	9492299446		
3		Rayalaseema University, Kurnool	Dr G.Srinivas	Zoology	8143337376		
1		APHRDI, Visakhapatnam Dr B.Kalyana		Chemistry	9492593969		
2	Solar Energy	ANU, Guntur Dr Nagarjuna		Chemistry	9440444223		
3		GDC (W), Anantapuramu	J.Saiqua Parveen	English	9963536129		
4			C.Ramanjaneyulu	Political Science	9885346085		

COMMISSIONERATE OF COLLEGIATE EDUCATION Dr. V. S. KRISHNA GOVT.DEGREE& P.G. COLLEGE (A)

5-DAY FACULTY DEVELOPMENT PROGRAMME

Dairy technology

Scheduled from 10.08.2022 to 14.08.2022









COMMISSIONERATE OF COLLEGIATE EDUCATION, A.P. <

5-Day Faculty Development Programme on

TRAINING OF TRAINERS (TOT) ON HUMAN VALUES AND PROFESSIONAL ETHICS (HVPE)

From 30-11-2022 to 04-12-2022

UGC-Human Resource Development Centre, Andhra University

Dr. I. VIJAYA BABU Principal, Dr. VSK GDC (A) Prof. N.A.D. PAL Director, UGC - HRDC

Dr.CH.S.ANURADHA
Course coordinator

.

DAY WISE REPORT

DAY-1: 30-11-2022 (WEDNESDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

In this session, Hon'ble Commissioner of Collegiate Education Dr.Pola Bhaskar garu inaugurated the 5-day ToT on HVPE through virtual mode. He addressed all the participants and emphasized the importance of Skill Development Courses and Life Skill Courses. He stressed on the importance of employability skills for the students. He informed that text books are prepared on SDCs and LSCs. He also stressed the importance of student teacher relationship and the importance of internship and LMS. On this occasion Prof. N.A.D.Pal, Director, AU-HRDC and Dr.I.Vijaya Babu, Principal, Dr.V.S.Krishna Govt. Degree and P.G College(A) addressed the participants and informed the importance of Skill Development Courses like HVPE. Forty-nine participants were present in this inaugural session. The program was started with lighting of lamp by the Prof.N.A.D.Pal, Director, AU-HRDC, Visakhapatnam, Dr.I.Vijaya Babu, Principal, Dr.V.S. Krishna Govt. Degree and P.G College (A), Dr.Ch.S.Anuradha, Co-ordinator, Master Trainers and some participants.

<u>Session II (11:45am to 01:15pm)</u>: Online session by Mrs. Mamta Agarwal on National Education Policy (NEP) 2020 and its relevance to Degree colleges.

- She explained the graded system of autonomous and non autonomous institutions trough transparent system of graded accreditation.
- Internationalization of higher education
- Indian culture and heritage may be promoted

AFTERNOON SESSION

<u>Session III (02:00 pm to 03.30 pm)</u>: This is an off line session by the master trainer Dr.M.Farida Begum

- Identification of Values
- Discussion on coursewise content
- Choice making choosing & cherishing

<u>Session IV (03: 45 pm to 4.30pm)</u>: Online session by Buddhist monk on value education and Thought provoking process

- Self-exploration
- Need for value education



The 5 day TOT on HVPE was inaugurated by Hon'ble CCE, AP Dr.Pola Bhaskar I.A.S (online)



Day 1 yoga session at TLN Sabha Hall



Visakhapatnam in the inaugural function of 5 day TOT on HVPE at AU-HRDC, Vskp.



DAY-1 Session-4: Buddhist Monk

DAY-2: 01-12-2022 (THURSDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is an off line session by Atul Bhatnagar of National Skill Development corporation about Skill development courses, their implementation and challenges. He explained the importance of skilled labour and the million of opportunities in the world over for skilled people. He also told what are the sectors for which increasing demand and those of decreasing demand. He also explained the various skill development institutes.

<u>Session II (11:45am to 01:15pm)</u>: Session by master trainer Dr. Farida Begum Activity based Education in HVPE

AFTER NOON SESSION

<u>Session III (02:00 pm to 04:00 pm)</u>: Session by master trainer Dr. Farida Begum HOTS&TOTS

Session IV (04:15pm to 05:15pm): Discussion among participants and feed back



Day 2 yoga session at TLN Sabha Hall



Day-2/Session 1: Atul Bhatnagar



Session 2, 3: Master Trainer Dr. Farida Begum





Day-2: Participants feedback

DAY-3: 02-12-2022 (FRIDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Sri MuralidharKoteshwar from AOL about student-teacher relationship. In this session he delivered online lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

Session II (11:45am to 01:15pm): session by master trainer Dr.Farida Begum

- Activity of learning cards
- Panel discussion

AFTER NOON SESSION

Session III (02:00 pm to 04:00 pm): session by master trainer Dr.Farida Begum

- Role play by participants
- Case study approach

<u>Session IV (04:15pm to 05:15pm)</u>: Session by Content development and video making tools by Dr.GVVSV Prasad Babu. He explained about various free softwares for making video lessons with hands on practice.



Day 3 yoga session at TLR Sabha Hall



DAY-3-Session I: Muralidhar Koteswar



SESSION-2- MASTER TRAINER



PARTICIPANTS IN ACTIVITY



SESSION 4- BY GVVSV PRASAD BABU ON CONTENT DEVELOPMENT

DAY-4: 03-12-2022 (SATURDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Sri Muralidhar Koteshwar from AOL. In this session he delivered online lecture on trainer manual, content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

<u>Session II (11:45am to 01:15pm)</u>: Master trainer session on unit wise discussion. The participants were engaged very well.

Prof. N.A.D.Pal , Director, AU-HRDC, has acted as resource person and shared his experience on social service and its relevance in the present day society. He mesmerized the participants with his excellent speech.

AFTER NOON SESSION

<u>Session III (02:00 pm to 04:00 pm)</u>:This is an online session by Pros. R.Pradeep Kumar, director CSIR-CBRI, on Universal Human values. Participants engaged very well with his presentation.

<u>Session IV (04:15pm to 05:15pm)</u>: This is an off line session master trainer. She engaged the participants with group activity.



4th day Yoga session at Nuclear Physics department, AU



DAY-4-Session-1: Muralidhar Koteswar



DAY-4 -SESSION -3: Prof. R.PRADEEP KUMAR



DAY-4: Activity by the participants

DAY-5: 04-12-2022 (SUNDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Richa Chopra on significance of HVPE course to the present contect. It was an interesting session. Participants were engaged well.

<u>Session II (11:40am to 12.30 pm)</u>: Online session by Dr. Mamatha on Internships. She explained various internships available for the students. She explained how to register through industry connect and to monitor students in both short term and full semester internships.

Online Valedictory Function (12.30 TO 1.00 PM): Dr.R.David Kumar Swamy, Joint Director, Commissioner of Collegiate Education has attended the valedictory function online and also released the Participation certificates. He stressed the importance of this 5 day programme and also the significance of LSC in the present day world. He informed the importance these courses and how the faculty should take the experience gained in the training session to the class rooms. He also told that the students should be finally benefitted from these courses.

AFTER NOON SESSION

Session III (02:00 pm to 04:00 pm): Valedictory function at AU HRDC for HVPE TOT. The function is conducted after lunch. Prof N.A.D Pal, Director, AU-HRDC, Visakhapatnam, Dr.I.Vijay Babu, Principal, Master trainer Dr. Farida Begum, Couse coordinator Dr.Ch.S.Anuradha, AOL trainer participated along with the participants. The participants provided excellent feedback on the 5 day TOT.

<u>Session IV (04:15pm to 5.15pm)</u>: on the 5 day The participants were given relieving certificates and some cultural activities were conducted and concluded the 5 day TOT on HVPE



Day 5 -Yoga session at Nuclear Physics department



DAY-5-Session-1 by Richa Chopra



Certificates release by Honble Joint Director sir



Valedictory programme at AUHRDC





OVERALL FEEDBACK BY PARTICIPANTS



ANDHRA UNIVERSITY-HRDC VISAKHAPATNAM

COMMISSIONERATE OF COLLEGIATE EDUCTION
Government of Andhra Pradesh

5-DAY FACULTY DEVELOPMENT PROGRAMME TOT on Retailing

From 02-11-2022 to 06-11-2022

Dr.Pola Bhaskar I.A.S

Chief Patron
Commissioner of Collegiate Education

Prof.N.A.D.PAL

Director, UGC – HRDC, Andhra University Visakhapatnam

Dr.I.Vijaya Babu

Principal, Dr.V.S.K.Govt.Degree and P.G(A)
Visakhapatnam

Sri D.Ramesh

Lecturer in Commerce, Dr.V.S.K.Govt.Degree and P.G(A)
Visakahapatnam
Co-ordinator for TOT on Retailing

Sri G.Arun Kumar

Master Trainer, Dr.V.S.K.Govt.Degree and P.G(A), Vskp

Dr.G.Naga Shanti

Master Trainer, GDC(W), Visakhapatnam

Dr. P.Shanmukha Rao

Master Trainer, GC(A), Rajamahendravaram

COMMISSIONERATE OF COLLEGIATE EDUCATION

AU-HRDC, VISAKHAPATNAM 5-DAY FACULTY DEVELOPMENT PROGRAMME

ToT on Retailing (02-11-2022 TO 06-11-2022)

DAY WISE REPORT

DAY-1: 02-11-2022 (WEDNESDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

In this session ,Hon'ble Commissioner of Collegiate Education Dr.Pola Bhaskar garu inaugurated the 5day ToT on Retailing through virtual mode. He addressed all the participants and emphasized the importance of Skill Development Courses and Life Skill Courses. He stressed on the importance of employability skills for the students. He informed that text books are prepared on SDCs and LSCs. He also stressed the importance of student teacher relationship and the importance of internship and LMS. On this occasion theProf.N.A.D.Pal, Director, AU-HRDC and Dr.I.Vijaya Babu, Principal,Dr.V.S.Krishna Govt.Degree and P.G College(A) addressed the participants and informed the importance of Skill Development Courses like Retailing. Forty-nine participants were present in this inaugural session. The program was started with lighting of lamp by the Prof.N.A.D.Pal, Director, AU-HRDC, Visakhapatnam, Dr.I.Vijaya Babu, Principal, Dr.V.S.Krishna Govt.Degree and P.G College(A), Sri D.Ramesh,Co-ordinator, Master Trainers and some participants.

<u>Session II (11:45am to 01:15pm)</u>: Live session by Muralidhar Koteswar from Art of Living on the topic of Teacher-Student relationship in present day context-21 century students. He throwed light on various issues relating to the conditions that lead to the nature of current children and how to improve the relationship with them.

AFTER NOON SESSION

<u>Session III (02:00 pm to 04.00 pm)</u>: This is an off line session by the master trainer Dr.P.Shanmukha Rao on different types of retailing like store based retailing and non-store based retailing. The session was totally engaging and the participants were also involved in this session and they responded well.

<u>Session IV (04:15pm to 05:15pm)</u>: Off line session by Master Trainer Dr G.Arun Kumar on the syllabus of Retailing. He involved all the participants in the discussion by way of brain storming session to get more inputs on the Syllaabus and Text Book. All the participants were divided in to groups and they came up with some inputs. The 1st day was ended with the feed back given by participant Major Dr.B.Kalyani Bhagawathi on day one sessions



The 5 day TOT on Retailing was inaugurated by Hon'ble Commissioner Dr.Pola Bhaskar I.A.S on line



Day 1 yoga session at TLR Sabha Hall



Lighting of lamp in the inaugural session



Speech by Dr.I.Vijay Babu, Principal, Dr.V.S.Krishna Govt.Degree and P.G College(A), Visakhapatnam in the inaugural function of 5 day TOT on Retailing at AU-HRDC,Vskp.



Session II: Muralidhar Koteswar (AOL)



Session III: Master Trainer Dr.P.Shanmukha Rao



Session IV: Mater Trainer G.Arun Kumar



Feed back by Major Dr.B.Kalyani Bhagawathi

DAY-2: 03-11-2022 (THURSDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is an off line session by the master trainer Dr.G.Naga Shanti on Content Delivery Mechanism. She elaborately explained about various teaching modes like blending learning, face to face teaching, online synchronous etc. She engaged the participants very well and discussed at length about content delivery mechanism..

Session II (11:45am to 01:15pm) : Live session by Mamata Rani Agarwal from AOL on NEP-2020 in relevance to collegiate education. She explained in detail about the role of degree colleges and faculties. The NEP-2020 aimed at improving the GER in higher education from 26.6% to 50% by 2035 and it also focused on Cluster formation and Multidisciplinary education.

AFTER NOON SESSION

<u>Session III (02:00 pm to 04:00 pm)</u>: Live session by industry expert Peter Sahaya Raj on Retailing. He elaborately explained the structure of retailing and various types of retailing, retailing supply chain and e-tailing. He also explained about the problems of small retailers.

<u>Session IV (04:15pm to 05:15pm)</u>: This is an off line session by G.Arun Kumar on the contents of Retailing syllabus. Every unit was discussed at length. The audience participated well and gave their suggestions. The master trainer explained the reasons for inserting various contents in the syllabus. He also discussed how to teach those contents to students.



Day 2 yoga session at TLN Sabha Hall



Day 2 yoga session at Youth Hostel



I session: Master Trainer DR.G.Naga Shanti



II Session: Mrs Mamta Rani Agarwal



III Session: Peter Sahaya Raj



IV Session: Master Trainer G.Arun Kumar

DAY-3: 04-11-2022 (FRIDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Mr.Atul Bhatnagar on Significance of Skill Development Courses. He explained the importance of skilled labour and the million of opportunities in the world over for skilled people. He also told what are the sectors for which increasing demand and those of decreasing demand. He also explained the various skill development institutes.

Session II (11:45am to 01:15pm) : This is an off line session by the master trainer Dr.G.Naga Shanti on the text book. She explained how to assess the students knowledge using blooms taxonomy. She asked them to develop creative thinking and encourage them to go for start ups in retail sector. Other master trainers conducted examination to select participants for Quiz.

AFTER NOON SESSION

<u>Session III (02:00 pm to 04:00 pm)</u>: Live session by industry expert Jayandar Swaminathan on the growth and opportunities in Retailing along with statistics. He explained the opportunities of retail sector in the Tier III cities. The retailers are concentrating on these cities more than the Tier I cities.

<u>Session IV (04:15pm to 05:15pm)</u>: This is an on-line session on Internship by Dr.Ch.Naga Manisha from CCE. She told the procedure to be followed while making industy-connect and internship to students. She also explained about the assessment procedure to be followed for these internships and clarified the doubts of various participants.



Day 3 yoga session at TLR Sabha Hall



Day 3 Yoga at Youth Hostel



Session I: Mr.Atul Bhatnagar (AOL)



Session II: Master Trainers Dr. DR.G.Naga Shanti



Session III: Jayandar Swaminathan



Session IV: Dr.Ch.Naga Manisha

DAY-4: 05-11-2022 (SATURDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Sri Muralidhar Koteshwar from AOL. In this session he delivered on line lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

Session II (11:45am to 01:15pm) : This was an off line session by the master trainer Dr.P.Shanmukha Rao on various topics based on retailing. He discussed the syllabus and its contents with the participants. The participants were engaged very well. Prof. N.A.D.Pal, Director, AU-HRDC, has acted as resource person and shared his experience on social service and its relevance in the present day society. He mesmerized the participants with his excellent speech.

AFTER NOON SESSION

<u>Session III (02:00 pm to 04:00 pm)</u>: This is an off line session by the master trainer Sri G.Arun Kumar. He conduced quiz on the concerned topics. He engaged all the participants with quiz on variety of topics with the help of other master trainers and the session was very lively. The participants really enjoyed the session

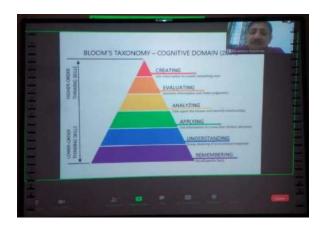
<u>Session IV (04:15pm to 05:15pm)</u>: This is an off line session by G.Arun Kumar, Lecturer in Commerce, Dr.V.S.Krishna Govt.Degree and P.G College (A). The session was on LMS videos and other resources. He engaged the participants in the session effectively. It was an interactive session using PPT and videos narrating various learning sources. All the participants appreciated the session.



4th day Yoga session at TLR Sabha Hall



4th day Yoga session at Youth Hostel



Session I: Sri Muralidhar Koteshwar



Session II: Master trainer Dr.P.Shanmukha Rao



Session II: Prof.N.A.D.Pal, Director, AU-HRDC



DAY-5: 06-11-2022 (SUNDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Mr.Muralidhar Koteswar on Trainer Manual. He explained about how we should teach to students. He explained that we should move from teaching to learn. He divided the participants into groups and asked them to teach to other participants in their group. It was an interesting session. The participants shared their experiences while teaching.

Session II (11:45am to 01:15pm) :

On line Valedictory Function: Dr.Pola Bhaskar IAS, Commissioner of Collegiate Education has attended the valedictory function on line and also released the Participation certificates. He stressed the importance of this 5 day programme and also the significance of SDC in the present day world. He informed the importance these courses and how the faculty should take the experience gained in the training session to the class rooms. He also told that the students should be finally benefitted from these courses.

AFTER NOON SESSION

Session III (02:00 pm to 04:00 pm): Valedictory function at AU HRDC for both Retailing and Poultry TOT's. The function is conducted after lunch. Prof N.A.D Pal, Director, AU-HRDC, Visakhapatnam, Dr.I.Vijay Babu, Principle, Dr.V.S.K.Govt.Deg.College(A), Dr.V.V.S.Sastry, GDC, Principle, V.Madugula, Dr.P.Latha, GDC. Narasannapeta, Srikakulam graced the occasion. The participants expressed their opinion on the 5 day TOT.

<u>Session IV (04:15pm to 5.15 pm)</u>: on the 5 day The participants were given relieving certificates and some cultural activities were conducted and concluded the 5 day TOT on Retailing



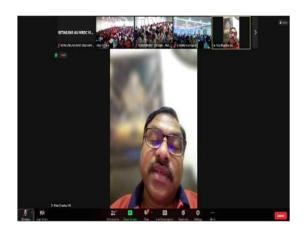
Day 5 Yoga session at TLR Sabha Hall



Session I: Mr. Muralidhar Koteswar



Day 5 Yoga session at Youth Hostel



Valedictory function by Dr.Pola Bhaskar IAS Commissioner, APCCE



Speech by Prof.N.A.D.Pal, Director, AU-HRDC in the Valedictory function at AU-HRDC, Visakhapatnam

LIST OF PARTICIPANTS OF 5 DAY TOT ON RETAILING AT AU-HRDC VISAKHAPATNAM FROM 02-11-2022 TO 06-11-2022

S.No	Name of Participant	Subject	Designation	Name of the College	Whats app Nu	E-mail
1	GUDEM HARATHI	Commerce	Regular	GDC,CHINTURU	9888388384	gudemharathi@gmail.com
2	TALARI SANJAYA KUMAR	Commerce	Guest	GOVERNMENT DEGREE COLLEGE,RAMP	6300707001	kumar2018207132@gcrjy.ac.in
3	M.SRINIVASA RAO	Commerce	Contract	Government Degree College ,Ravulapalem	9908236608	cnuvasmcom@gmail.com
4	V phalguna rao	Commerce	Guest	GDC palakonda	9603366683	gunanaidu.viyyapu@gmail.com
5	MADAGALA GOVINDA RAO	COMMERCI	Regular	GOVERNMENT DEGREE COLLEGE, SABB	9866045419	govindamrao@gmail.com
6	Tanari lovaraju	COMMERCI	Guest	Gdc narsipatnam	7330714186	Lovarajubabu0 07@Gmail.com
7	TEPPALA. NEELAKANTHAMU	COMMERCI	Contract	GOVERNMENT DEGREE COLLEGE, BARI	8142313677	neelam.teppala@gmail.com
8	Swabhi raju	Commerce	Guest	GDC arakuvalley	9381634155	s.bharatraj1994@gmail.com
9	GOPALAKRISHNA KATRU	COMMERCI	Regular	GOVERNMENT DEGREE COLLEGE RAZOL	9704630857	kgk150283@gmail.com
10	V.Kalpana	Commerce	Regular	GDC Gummalakshmipuram	8297593098	vusirikalakalpana@gmail.com
11	GANTEDI CHINABABU	COMMERCI	Guest	GOVERNMENT DEGREE COLLEGE, YELES	6305400141	gantedichinna@gmail.com
12	JUVVALA VEERRAJU	COMMERCI	Guest	GOVERNMENT DEGREE COLLEGE, MAND	9908672040	veerrajujuvvala@gmail.com
13	Siripurapu.prasadarao	Retailing	Guest	GDC amadalavalasa	9505504447	siripurapu.prasadarao@gmail.com
14	M. SRINIVASU	COMMERCI	Regular	Dr. V.S.Krishna Govt. Degree College, Visakh	9490896369	msrinivsu@gmail.com
15	Gujju Eswara Rao	Commerce	Guest	Government Degree College Ichapuram	9059058842	gujjueswararao@gmail.com
16	G. APPALA NARASIMHAM	COMMERCI	Regular	GOVERNMENT DEGREE COLLEGE, KOVV	8317544728	narsimhaincvizag@gmail.com
17	P V GANESH	COMMERCI	Guest	GOVERNMENT DEGREE COLLEGE (A) TU	8978451910	venkataganeshpasupuleti@gmail.com
18	L Krishna Rao	COMMERCI	Regular	Government College for women, Srikakulam	9493905921	labbakrishnarao@gmail.com
19	CHONGALA ATCHUTHA RAO	Commerce	Contract	GDC PADERU	7382272126	atchuth108@gmail.com
20	SANAPATHI RAMANA	COMMERCI	Guest	Govt Degree College Cheepurupalli	9133686947	RAMANA.SANAPATHI3@GMAIL.COM
21	S.Anuradha	Commerce	Regular	Visakha govt degree college for women, visal	9182217019	anuradhas39@yahoo.co.in
22	TUTIKI SRINIVASA RAO	COMMERCI	Guest	GDC THOGARAM	8500272762	drtsvas@gmail.com
23	SIRIPURAPU LAKSHMANA RAC	COMMERCI	Guest	GDC SALUR	9676050081	lakshmaneu@gmail.com
24	ALEENA PVK.M	COMMERCI	Regular	GOVERNMENT DEGREE COLLEGE,PITHA	8985945942	aleenapvk.m@gmail.com
25	Yathati SrinivasaRao	Commerce	Absorbed	SVLNS Government Degree College. Bheem	9294001665	ysrcommerce 123@gmail.com
26	N.Nirmala Kumari	Commerce	Regular	Visakha Govt Degree College for women, Vis	9705533007	nimmu1974@gmail.com

			1	1		
27	VENKATARAMANA NAIDU	COMMERCI	Others	S V GOVERNMENT DEGREE COLLEGE PA	9959786925	ramanamcom65@gmail.com
28	N sankara rao	COMMERCI	Guest	Gdc ponduru	9505838391	Sankar1989@gmail.com
29	N.SRINIVAS PATNAIK	Commerce	Absorbed	GDC PALASA	9440827108	srnpatnaik@gmail.com
30	K Balaraju	Commerce	Contract	GDC Chintapalli	9494376648	kimudubalu1982@gmail.com
31	K.krishnaveni	Retailing	Guest	Gdcnarasannapera	9966692595	krishnaveni.jamana92@gmail.com
32	B. Chinnari	Retailing	Contract	P. R. G. College (A) Kakinada	9346350228	chinnarib@prgc.ac.in
33	L.MALLESWARARAO	COMMERCI	Guest	GOVERNMENT DEGREE COLLEGE TEKKA	8186903317	malli.lakkoju@gmail.com
34	B.pitchamma	Commerce	Absorbed	Gdc chodavaram	9701150811	bullalighty@gmail.com
35	V sankararao	Commerce	Contract	GDC(w)Arakuvalley	9441663974	vsr101267@gmail.com
36	N.Pavani	COMMERCI	Guest	Govt degree College men srikakulam	8978636222	mispavani@gmail.com
37	M KISHORE	COMMERCI	Regular	S.G.A, Government Degree College , Yelama	9908078165	kishorekumare141@gmail.com
38	MAJOR DR. KALYANI BHAGAW	COMMERCI	Others	SKR GDC (W),Rajamahendravaram	9885257727	captkalyani@gmail.com
39	VIJAYA PRAKASH JAKKALA	Commerce	Others	SKVT GOVERNMENT DEGREE COLLEGE	9640661777	prakashjv37@gmail.com
40	POLUNURU.BHUJANGA RAO	Political scie	Contract	Govt.Degree college	7780516329	jairamjaswanth369@gmail.com
41	Dr G Mary Pushpa	English	Contract	GDC Marripalem	9701860727	gmarypushpa@yahoo.in
42	Nollu Padma Venkata Lakshmi D	COMMERCI	Regular	A.S.D.Government Degree College for Wome	9553255666	npvldevi@gmail.com
43	Dr.K.SATYANARAYANA	COMMERCI	Absorbed	VKV GDC KOTHAPETA	9490186830	kusumas70@gmail.com
44	THUTA THAVUDU	RETAILING	Guest	GDC SEETHAMPETA	9949916966	krishnaram.t83@gmail.com
45	Peddi .Vijayadurga	Retailing	Guest	GDC jaggampeta	9505467836	durgagalla999@gmail.com
46	R. VENKATESWARLU	COMMERCI	Absorbed	G. D.C.Ramachandrapuram	9346768410	rvrideal@gmail.com
47	MEKALA SIVA PRASAD	COMMERCI	Others	SKVT GOVERNMENT DEGREE COLLEGE ,	9247972314	siva9247972314@gmail.con
48	P.Divakara Rao	Commerce	Regular	GDC, Perumallapuram	9912657334	divakararaop@gmail.com
49	YAMANA. BHASKARA RAO	COMMERCI	Regular	Government Degrees College - RAJAM.	9440563756	bhaskararao.yamana@gmail.com



GROUP PHOTO WITH THE PARTICIPANTS OF TOT ON RETAILING
5-DAY FACULTY DEVELOPMENT PROGRAMME FROM 02-11-2022 TO 06-11-2022



Dr.V.S.KRISHNA GOVT. DEGREE COLLEGE

(An Autonomous Institution Affiliated to Andhra University)
Reaccredited by NAAC with 'A' Grade(3rd Cycle)
District Resource Centre & Center for Research Studies
Maddilapalem, VISAKHAPATNAM 530 013, Andhra Pradesh



COMMISSONARATE OF COLLEGIATE EDUCATION

Government of Andhra Pradesh

5 Day Residential Training for the Trainers on the Content Delivery & Assessment methods on Plant Nursery

AT UGC AU HRDC Visakhapatnam

From 07/12/2022 to 11/12/2022

Dr.Pola Bhaskar I.A.S
Chief Patron
Commissonarate of Collegiate Education

Dr. I.Vijay Babu Principal and Chief Coordinator **Prof. N.A.D Pal Centre Coordinator**

Dr. Rekha Kandula Coordinator

Dr.S. Padmavathi Master trainer Sri. K. Gani Raju Master trainer Dr. D.Vasu Babu Master trainer

Day One -07/12/2022

Yoga Session -6.30 AM to 8.30 AM

Morning Session-Inauguration 10.00 AM – 11.30 AM

Honourable Commissioner of Collegiate Education Dr Pola Bhaskar Inaugurated the programme through virtual mode. He addressed the gathering by emphasizing on the importance of skill development courses and Life skill courses. He stressed on the importance of employability skills of the students .He also emphasized on the accessibility of quality higher education to every corner of the state by the use of latest technology. He stressed the importance of CSP projects and Industry Connect.

Session II -11.45 AM - 1.15 PM

Sri Muralidhar Koteshwar Rao Gave alecture on The importance of a healthy relationship between Teacher and student in the present day senario

Afternoon Sessions III 2.00PM - 3.30PM

Dr.Audupudi Amrithavalli from ANU took a session on Plant Nursery

Session IV- 3.45 PM- 5.00 PM

Activity by Three master trainers and Discussion of the Course content of the Plant Nursery TOT







Day TWO -08/12/2022

Yoga Session -6.30 AM to 8.30 AM

Morning Session- 10.00 AM – 11.30 AM

Master Trainer Dr A Srinivas Rao Trained the participants on Kahoot

Session II -11.45 AM - 1.15 PM

Dr.Mamatha Rani Agarwal elucidated on the role of Degree colleges in NEP 2020

Afternoon Sessions III 2.00PM – 3.30PM

Sri Pulla Rajasekhar of satyadeva Nursery enlightened the participants on the working of a Plant Nursery in a commercial set up

Session IV- 3.45 PM- 5.00 PM

Dr.S Padmavathi Highlighted HOTs and LOTs in her class to the Participants







Day Three -09/12/2022

Yoga Session -6.30 AM to 8.30 AM

Morning Session- 10.00 AM - 11.30 AM

Mr Muralidhar Koteshwara Rao gave speech on The importance of a healthy relationship between Teacher and student in the present day senario

Session II -11.45 AM - 1.15 PM

Master Trainer Dr V.S Gani Raju enlightened the participants on Critical Thinking with Group activity

Afternoon Sessions III 2.00PM – 3.30PM

Dr V S Raju Dantuluri addressed the gathering with high knowledge in agriculture

Session IV- 3.45 PM- 5.00 PM

Dr D Vasu Babu and Dr. S. Padmavathi enterained the participants with Crossword puzzles and handed out gifts for the winners







Day Four-10/12/2022

Yoga Session -6.30 AM to 8.30 AM

Morning Session- 10.00 AM – 11.30 AM

Master Tainers training the participants on Video making using OBS

Session II -11.45 AM - 1.15 PM

Unit wise discussion with the Master Trainers and group activity

Afternoon Sessions III 2.00PM – 7.00 PM

Field Trip to Pavitra nursery ,Health Arena and Lumbini Park,Visakhapatnam







Day Three -09/12/2022

Yoga Session -6.30 AM to 8.30 AM

Morning Session- 10.00 AM – 11.30 AM

Mr Atul Bhatnagar gave a session to the participants on the Significance of Skill Development Courses

Session II -11.45 AM - 1.15 PM

Dr Manisha gave the session on Assessment of Internship

Afternoon Sessions III 2.00PM - 5.00PM

Valedictory



Commissionerate of Collegiate Education, AP:Mangalagiri Plant Nursery Programme Coordinators list

S.No	Name of the Faculty	Alloted venue / Centre	College Name	Designation	Mobile Number
1	Dr. Rekha Kandula	AUHRDC Visakhapat nam	Dr VSK GDC, Vishakaptnam	Lecturer in Biotechnology	9652069674
2	Dr. Y.Venkates warlu	ANU Guntur	o/o CCE	Academic officer	9440233500
3	Dr Girish Kumar	APHRDI Srikalahasti	GDC (M)Srikalahasti	Lecturer in mathematics	9440847857

List of Participants Skill Development Course Subject Name : Plant Nursery

S.No	Old District	College Name	Name of the Faculty	Subject	Mobile Number	Mapped Cente / Venue
1	Srikakulam	GDC, Ichapuram	T.BRUNDAVANAM	Botany	9381378837	
2	Srikakulam	GDC (W)(A), Srikakulam	A VYSHNAVI	Botany	8374813184	
3	Srikakulam	GDC, Baruva	Smt. P. Snehalatha	Botany	7093313310	
4	Srikakulam	GDC, Narasannapeta	S. PARAMESWARA RAO	Botany	9032808991	
5	Srikakulam	GDC, Tekkali	L.Dilleswararao	Botany	7075407732	
6	Srikakulam	GDC, Tekkali	K.Ajay	Botany	6305351687	
7	Srikakulam	GDC (M), Srikakulam	Dr.R.Prameela	Botany	8121419707	
8	Srikakulam	GDC, Pathapatnam	G.Venkata Rao	Botany	9989484645	
9	Srikakulam	GDC, Ponduru	M SRILATHA	Botany	7981551959	
10	Srikakulam	GDC, Palasa	Ch Sugunadhana Rao	Zoology	9440954903	
11	Srikakulam	GDC, Thogaram	D.Tabitha	Botany	8341078855	
12	Srikakulam	GDC, Palakonda	P.UPENDRA RAO	Botany	9494130372	
13	Srikakulam	GDC, Veeraghattam	Sri. A Hanuman prasad	Botany	7032098603	
14	Srikakulam	GDC, Seethampeta	Dr.U.Phani kumari	Botany	9912064434	
15	Vizianagaram	GDC, Salur	Sri.B.Umamaheswara Rao	Botany	9491571370	
		GDC, Salur			9515895138	
16	Vizianagaram		Kum.Y.Yasodha	Botany		
17	Vizianagaram	GDC, Gummalaxmipuram	T.Satya Rao	Botany	9494205213	
18	Vizianagaram	GDC (SV), Parvathipuram	B. Malleswararao	Botany	9966757914	
19	Vizianagaram	GDC, Cheepurupalli	Dr.Y.Vijaya Bharathi	Botany	8125919998	
20	Vizianagaram	GDC, Vizianagaram	Dr. S. RAMAKRISHNA	Zoology	9492168612	
21	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.P.Sreevani	Botany	9908369522	
22	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.T.M.A.Nivedatha	Botany	7893486868	
23	Visakhapatnam	GDC (Dr.VSK)(A), Visakhapatnam	Dr.D.AppaRao	Botany	9440447676	
24	Visakhapatnam	GDC, Bheemunipatnam	Sri. S. Srinu	Botany	8074716897	
25	Visakhapatnam	GDC (W), Visakhapatnam	Dr.AHD PUSHPA LATHA	Botany	8977795623	
26	Visakhapatnam	GDC (W), Visakhapatnam	SMT. J. LAVANYA	Botany	9391159846	
27	Visakhapatnam	GDC, Narsipatnam	Sri P. Siva Prasad	Botany	9676963992	AU HRDC - Visakhapatnar
28	Visakhapatnam	GDC, Chodavaram	Sri B.Narayanamurthy	Botany	8247470250	
29	Visakhapatnam	GDC, Sabbavaram	Dr.B.Seetha Lakshmi	Botany	9441400060	
30	Visakhapatnam	GDC, V.Madugula	SMT.G.JALA LAKSHMI	Botany	9951676581	
31	Visakhapatnam	GDC, Yellamanchili	V Padmaja	Botany	8374373879	
32	Visakhapatnam	GDC, Chintapalli	K Nava Prameela	Horticulture	8500820228	
33	Visakhapatnam	GDC, Paderu	Dr S Chandra Kala	Botany	8341252126	
34	Visakhapatnam	GDC (W), Marripalem	B.Kumari	Botany	9441841122	
35	Visakhapatnam	GDC, Araku Valley	Smt.G.R.N.S Sujatha	Botany	8985549579	
	East Godavari	GDC, Rampachodavaram	K Usharani	Botany	8500861003	
36					8074891814	
37	East Godavari	GDC, Chinturu	Dr.Y. PADMA	Botany		
38	East Godavari	GDC, Jaggampeta	Smt MVV Satyaveni	Botany	9493990914	
39	East Godavari	GDC (W)(A), Kakinada	DR SULAKSHANA MADDALA	Botany	7997633870	
40	East Godavari	GDC (A), Tuni	Kvgk Varaprasad	Botany	9908876727	
41	East Godavari	GDC (PR)(A), Kakinada	Ch.John Samuel	Botany	7382525604	
42	East Godavari	GDC (PR)(A), Kakinada	P.RAJESH	Botany	9550808269	
43	East Godavari	GDC (PR)(A), Kakinada	G.CHANDINI	Botany	9347614104	
44	East Godavari	GDC (PR)(A), Kakinada	N.NAVYA	Botany	9347704049	
45	East Godavari	GDC (PR)(A), Kakinada	P.RAJESWARI	Botany	8688539992	
46	East Godavari	GDC, Perumallapuram	P.Janaki Rao	Botany	9490649732	
47	East Godavari	GDC, Ravulapalem	Smt A.S.S.Sowjanya	Zoology	9032244886	
48	East Godavari	GDC, Ramachandrapuram	Smt.K.Usha Sri	Botany	9441158594	
49	East Godavari	GDC, Alamuru	Miss. A. Lakshmi Bhavani	Chemistry	8978284542	
50	East Godavari	GDC, Mummidivaram	Dr. M.Krishna Rao	Botany	9440134559	
51	East Godavari	GDC (A), Rajamahendravaram	K. NAGENDRA PRASAD	Botany	8143288215	
52	East Godavari	GDC (SKR)(W), Rajahmundry	Smt M Sridevi	Botany	9640021718	
53	East Godavari	GDC (SKVT), Rajahmundry	Kum.M.Sabitha	Botany	9701422675	
54	West Godavari	GDC (SVD)(W), Nidadavole	P.UshaRani	Telugu		
	West Godavari	GDC (VRK), Nidadavole	DR. T. KUSUMA KUMARI	Zoology		ANU Guntur

Commissionerate of Collegiate Education: AP:: Managalagiri

Annexure-III

Training of the Trainers For Skill Courses From 07.12.2022 to 11.12.2022

Day	Subject	Session I 10.00 am to 11.30 am	Session II 11.45 am to 1.15 pm	Session III 2.00 pm to 3.30 pm	Session IV 3.45pm - 5.15 pm
1	Plant Nursery	la consumal Consista	Teacher -Student relationship in the	Prof.Audipudi Amrutavalli, ANU	Discussion on Course wise content
1	Electrical Appliance s	Inaugural Session	present day context Muralidhar Koteshwar	Session by Master trainers	by master trainers and Feedback
	Plant Nursery	Plant		Sri Pulla Raja Sekhar , Sri Satya Deva Nursery	Discussion on Course wise content by master trainers and Feedback
2	Electrical Appliance s	Session by Master trainers	colleges and faculties - Mrs Mamta Agarwal	Industrial Training by K.Appala Raju, Trainer for Industrial Electrician, Company: Crystal management services	
	Plant Nursery	Teacher -Student		Dr.V S Raju Dantuluri Prl Scientist ICAR—DFR Regional Station-Vemagiri	
				•	1
3	Electrical Appliance s	present day context Muralidhar Koteshwar	Trainers I	Or Chandra sekhar, GDC Rajam. Fopic: Experimental demonstration on Optics or parallel rays producer device for multiple slits	Course wise Content by Master Trainers
4	Plant Nursery Electrical Appliance s	Discussion On Trainer Manual Muralidhar Koteshwa r	Unit wise discussion by Master Trainers	Field Visit	
	5				

Plant Nursery	Significance of Skill Development	Internships by Dr Manisha	Discussion on Course wise Content by	Valedictory Session and Certificates	
Electrical Appliance s	Courses - Atul Bhatnagar		Master Trainers	Launch	

- Kriya Yoga session every day from 6.30 am to 8.30 am (VVKI/AoL)
 - Tea Break: 11.30 am to 11.45 am & 3.30 pm to 3.45 pm
 - Lunch Break: **1.15 pm to 2.00 pm**

	Annexure-IV Commissionerate of CollegiateEducation, AP:Mangalagiri Plant Nursery Master trainers list for I Semester From 07.12.2022 to 11.12.2022							
S.No Districts covered Alloted venue / Centre Name of the Faculty College Name								
1	Srikakulam,		Dr. S. Padmavathi	Dr. V.SK Govt. Degree College (A), Visakhapatnam				
2	Visakhapatnam, Vizianagaram & East Godavari	AUHRDC Visakhapatnam	Sri K. Gani Raju	Govt. College(A) Rajamahendravaram				
3	Districts		Dr. A.Srinivas Rao	Govt. College(A) Rajamahendravaram				
4	West Godavari,		Smt M Santosh Kumari	Govt. Degree College (W) (A) Guntur				
5	Krishna, Guntur, Prakasam, Nellore &	ANU Guntur	Sri D Rajasekhar	Govt. Degree College, Addanki				
6	Kadapa Districts		Sri D Vasu Babu	Govt. Degree College Proddatur				
7			Dr. P. V. Krishna Reddy	Govt. Degree College (M) (A) Kadapa				
8	Kurnool, Anantapur &	APHRDI	Sri K Sai Venkatesh	Govt. Degree College, Puttur				
9	Chittoor Districts	Srikalahasti	Dr. L Md Bhakshu	PVKN Govt. Degree College (M) (A), Chittoor				
10		= =	Dr. S Sunitha	Govt. Degree College (W) Kurnool				



COMMISSIONERATE OF COLLEGIATE EDUCATION, A.P.

5-Day Faculty Development Programme on



TRAINING OF TRAINERS (TOT) ON PLANT NURSERY
From 07-12-2022 to 11-12-2022

UGC-Human Resource Development Centre, Andhra University



ANDHRA UNIVERSITY-HRDC VISAKHAPATNAM

COMMISSIONERATE OF COLLEGIATE EDUCTION
Government of Andhra Pradesh

5 DAYS FACULTY DEVELOPMENT PROGRAMME TOT ON INSURANCE PROMORION

From 14-12-2022 To 18-12-2022

Dr.Pola Bhaskar I.A.S

Chief Patron
Commissioner of Collegiate Education

Prof.N.A.D.PAL
Director, UGC – HRDC, Andhra University
Visakhapatnam

Dr.I.Vijaya Babu
Principal, Dr.V.S.K.Govt.Degree and P.G(A)
Visakhapatnam

Dr G. Raju kumar

Lecturer in Commerce, Dr V.S.Krishna Govt. Degree and Pg College (A), VSP

Co-Ordinator for TO T on Insurance Promotion

Dr G. Srinivasa Rao Master Trainer, Dr V.S. KRISHNA GOVT. DEGREE AND PG COLLEGE (A), VSKP

SRI T. GANGADHAR

Master Trainer, GOVT DEGREE COLLEGE, PATTIKONDA, KURNOOL

COMMISSIONERATE OF COLLEGIATE EDUCATION

AU-HRDC, VISAKHAPATNAM 5-DAY FACULTY DEVELOPMENT PROGRAMME

TOT on Insurance Promotion (14-12-2022 TO 18-12-2022)

DAY WISE REPORT

DAY-1: 14-12-2022 (WEDNESDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 12.30 am) FN

In this session ,Hon'ble Commissioner of Collegiate Education Dr.Pola Bhaskar garu inaugurated the 5day ToT on Insurance Promotion through virtual mode. He addressed all the participants and emphasized the importance of Skill Development Courses and Life Skill Courses. He stressed on the importance of employability skills for the students. He also informed that there must be access of higher education to every nook and corner and there must be quality education by using the latest technology. On this occasion Dr.I.Vijaya Babu, Principal,Dr.V.S.Krishna Govt.Degree and P.G College(A) addressed the participants and informed the importance of Insurance Promotion addressed the participants and informed the importance of Skill Development Courses. Forty-Five participants were present in this inaugural session. The program was started with lighting of lamp by the Register of Andhra University Prof V.Krishna Mohan and Prof.N.A.D.Pal, Director, AU-HRDC, Visakhapatnam, Dr.I.Vijaya Babu, Principal, Dr.V.S.Krishna Govt.Degree and P.G College(A), Dr G. Raju Kumar Co-ordinator, MasterTrainer Dr G. Srinivasu Rano And Sri T. Gangadhar and 45 participants attended this session.

Session II (12:45am to 01:15pm) This session is an off line session by the master trainer Dr.G.Srinivasa Rao In this session he delivered on line lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions from LOT and HOT. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

AFTER NOON SESSION

Session III (02:00 pm to 03:30 pm) This session is an off line session by the master trainer Dr.G.Srinivasa Rao In this session he delivered on line lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions from LOT and HOT. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

<u>Session IV (03:45pm to 05:15pm)</u>: Off line session by Master Trainer Dr G.Srinivasa Rao on Discussion on Text book. He involved all the participants in the discussion by way of brain storming session to get more inputs on the Text Book. All the participants were divided in to groups and they came up with some inputs.



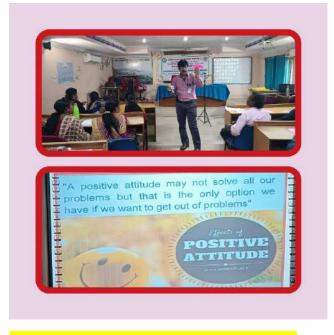
Lighting of lamp in the inaugural session



The 5 day TOT on Retailing was inaugurated by Hon'ble Commissioner Dr. Pola Bhaskar I.A.S on line



Day 1 yoga session at Nuclear Physics



Session III and IV: Mater Trainer Dr G.Srinivasa

DAY WISE REPORT

DAY-2: 15-12-2022 (THURSDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Sri Muralidhar Koteshwar from AOL. In this session he delivered on line lecture on content delivery and assessment methods. He advised to take up case studies to explain the subject. He also explained in detail about the blooms taxonomy and how to frame questions. He gave group activity and made the participants to prepare questions based on blooms taxonomy.

<u>Session II (11:45am to 01:15pm)</u>: Live session by Sri Muralidhar Koteswar from Art of Living on the topic of Teacher-Student relationship in present day context-21 century students. He throwed light on various issues relating to the conditions that lead to the nature of current children and how to improve the relationship with them.

AFTER NOON SESSION

Session III (02:00 pm to 03:30 pm This session is an off line session by the master trainer Dr.G.Srinivasa Rao. In this session contents of Insurance Promotion syllabus and Unit-1 has been presented and discussed at length by the master trainer and the participants. The importance of this unit was made clear by the master trainer. The participants also expressed their opinions and suggestions on this Unit. This was very lively and productive. Some of the participants gave very positive feedback on this session.

<u>Session IV (03:45pm to 05:15pm)</u>: This is an off line session by Dr G. Srinivasa Rao on the Unit- 2 and RBPTS has been presented and discussed at length by the master trainer and participants. The audience participated well and gave their suggestions. The master trainer explained the reasons for inserting various contents in the syllabus. He also discussed how to teach those contents to students.



Day 2 yoga session at Nuclear Physics



Session I: Muralidhar Koteswar (AOL)



Session II: Muralidhar Koteswar (AOL)



Session III: Mater Trainer Dr G.Srinivasa Rao







Activity Conducted by Master Trainer Dr GSR

DAY WISE REPORT

DAY-3: 16-12-2022 (FRIDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)

Session I (10.00 am to 11.30 am) FN

This session is a live session by Mr.Atul Bhatnagar on Significance of Skill Development Courses. He explained the importance of skilled labour and the million of opportunities in the world over for skilled people. He also told what are the sectors for which increasing demand and those of decreasing demand. He also explained the various skill development institutes.

Session II (11:45am to 01:15pm) This session is a live session by Mr.Muralidhar Koteswar on Trainer Manual. He explained about how we should teach to students. He explained that we should move from teaching to learn. He divided the participants into groups and asked them to teach to other participants in their group. It was an interesting session. The participants shared their experiences while teaching.

AFTER NOON SESSION

Session III (2:00pm to 3:30pm) : This session is a live session by National Stock Exchange Resource Person Sankar on History of Life Insurance Companies and Types of Insurance Companies and IRDA and how to coverage Risks and Re-Insurance Companies He divided the participants into groups and asked them to teach to other participants in their group. It was an interesting session. The participants shared their experiences while teaching

Session IV (04:15pm to 05:15pm): This session is an off line session by the master trainer Dr.G.Srinivasa Rao. In this session Unit-1 and Unite II has been presented and discussed at length by the master trainer and the participants. The importance of this unit was made clear by the master trainer. The participants also expressed their opinions and suggestions on this Unit. This was very lively and productive. Some of the participants gave very positive feed back on this session.

Day 3 yoga session at Nuclear Physics DEpt



Learning to Learn

EVALUATING

TO SERVE OF THE SERVE OF T

Session II: Muralidhar Koteswar (AOL)

Session I: Mr.Atul Bhatnagar (AOL)





Session IIi : Sankara (NSE)



Session IV: Mater Trainer Dr G.Srinivasa Rao

DAY WISE REPORT

DAY-4: 17-12-2022 (SATURDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)
Session I (10.00 am to 11.30 am) FN

This session is an On line session by the master trainer Dr.G.Srinivasa Rao. In this session Art of Teaching (An ICT Integration Approach) how to using TCT Tools like Kine Master The participants also expressed their opinions. This was very lively and productive. Some of the participants gave very positive feed back on this session.

Session II (11:45am to 1:15pm) : This is an On line session by the master trainer Dr.G.Srinivasa Rao. 2nd Session Live Practice the Editing of the video and how to prepare Add to video and Teaching videos and how to Recording live videos. He explain very interesting way and involving all the participants. He took inputs from all the participants. He engaged all the participants with management games and the session was very lively. The participants really enjoyed the session.

AFTER NOON SESSION

Session III & Session IV (2:00am to 5:15pm) : On Saturday 17 th December All Participants visited Trust company for Insurance Companies. some participants Explain Customers importance of Insurance in your Family life and daily life and Aware of General Insurance also and importance of travelling peoples using insurance benefits and prepared Charts and demo session.

Day 4 yoga session at Nuclear Physics Dept

Session I & II: Master Trainer Dr G.Srinivasa Rao







All Centres Online Session Delivered by Master Trainer Dr G. Srinivasa Rao







Half Day Session Field Trip All Participants Visited Many Places and Awareness of Insurance Policy

DAY WISE REPOR

DAY-5: 18-12-2022 (SUNDAY)

Morning Session (06:30am to 08:30am): Yoga & Meditation (AOL)
Session I (10.00 am to 11.30 am) FN

Session II (10:00am to 11:30am) : Live session by Mamata Rani Agarwal from AOL on NEP-2020 in relevance to collegiate education. She explained in detail about the role of degree colleges and faculties. The NEP-2020 aimed at improving the GER in higher education from 26.6% to 50% by 2035 and it also focused on Cluster formation and Multidisciplinary education.

Session II (11:30am to 01:00pm) : Live session by Dr Kishore Nuthalapati – Case Study: Risk Assessment & Insurance for National Highway Projects he explain Multiple polies and insurances very use full to risk coverage, all risk Assessments and he explain one case study of California one overseas explained Gas pipelines of ONGC the same place we give the cover insurance. Auto insurance is very relax and he paid insurance premium. And premium is very risky to pay the insurer and total risk to pay all the insurance companies after paying the premium.

On line Valedictory Function: Joint Director, AP-CCE Dr R. David Kumar Swamy and

Academic Guidance Officer Dr Ch. Tulasi in the Valedictory function at ANU- Guntur, has attended the valedictory function on line and He stressed the importance of this 5 day programme and also the significance of SDC in the present day world. He informed the importance these courses and how the faculty should take the experience gained in the training session to the class rooms. He also told that the students should be finally benefitted from these courses.

AFTER NOON SESSION

Session III (02:00 pm to 04:00 pm): Valedictory function at AU HRDC for Insurance Promotion TOT'. The function is conducted after lunch. Prof N.A.D Pal, Director, AU-HRDC, Visakhapatnam, Dr.I.Vijay Babu, Principle, Dr.V.S.K.Govt.Deg.College(A), graced the occasion. The Co-ordinator Dr G.Raju Kumar also participated in this event. The Chairman gave the closing remarks and also released the Participation certificates. urged the participants to take their experience to the class rooms. The five day session ended with this event. The participants expressed their opinion on the 5 day TOT

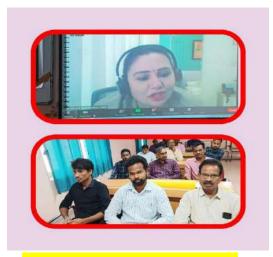
<u>Session IV (04:15pm to 5.15 pm)</u>: on the 5 day The participants were given relieving certificates and some cultural activities were conducted and concluded the 5 day TOT on Insurance Promotion.



Day 5 yoga session at Nuclear Physics Dept



Session II: Dr Kishore Nuthalapati



Session: Mrs Mamata Rani Agarwal



Conducted Poster Display programme



Speech by Joint Director, AP-CCE Dr R. David Kumar Swamy and

Academic Guidance Officer Dr Ch. Tulasi in the Valedictory function at ANU- Guntur





Speech by Prof.N.A.D.Pal, Director, AU-HRDC in the Valedictory function at AU-HRDC, Visakhapatnam

ANDHRA UNIVERSITY HUMAN RESOURCE DEVELOPMENT CENTRE (AU-HRDC),VISAKHAPATNAM

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			COORDINATOR			
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GROUP PHOTO WITH PARTICIPANTS OF TOT INSURANCE PROMOTION 5-DAY FACULTY DEVELOPMENT PROGRAMME FROM 14-12-22 TO 18-12-22

Dr. V. S. KRISHNA GOVERNMENT DEGREE COLLEGE (A), MADDILAPALEM, VISAKHAPATNAM

NODAL RESOURCE CENTRE

INTERNSHIP AND APPRENTICESHIP MANAGEMENT

LEARNING MANAGEMENT SYSTEM

FROM 5-1-23 To 7-1-23













విశాఖలో రాజధాని ఏర్పాటు దిశగా రాష్ట్ర ప్రభుత్వం - ఖకు ఉన్నార

విద్యార్దుల ఉజ్వల భవితకు వృత్తి నైపుణ్య శిక్షణ



మాట్లాదుతున్న డాక్టర్ పి.అనిల్**కుమా**ర్

మాట్లాడుతున్న డాక్టర్ పి.అనిలోకుమార్ మట్టెలపాతెం: విద్యార్థుల ఉజ్వల భవితకు బాటల చేయం డానికి వృత్తి నైపుణ్య శిక్షణ కార్య క్రమాలు నిర్వహిస్తున్నట్టు మహారాజ డ్రభుత్వ సంస్కృత్తిక కళాశాల అధ్యాపకుడు డాక్టర్ పి.అనిల్కుమూర్ అన్నారు. మట్టెలపాలెంలో నోడల్ రిస్కో సెంటర్ అయిన డాక్టర్ వీఎస్ కృష్ణా డ్రభుత్వ డిగ్రీ కళాశాలలో సీశమవారం (ప్రారంభమైన రెండో దశ శిక్షణ కార్య క్రమంలో ఆయన మాట్లాడారు. అధ్యాపకులకు పలు సూచనలు, సలహాలు వేశారు. కృష్ణా కళాశాల (ప్రిస్పెపాల్ డాక్టర్ ఎ.విజయకూటు మాట్లాడుతూ ఈ శిక్షణ కార్య క్రమం ఈ నెల 25వ తేదీ వరకూ కొనసాగుతుందన్నారు. విద్యార్థులకు విద్యతో పాటు వృత్తి కోర్సుల్లో సైపుణ్యం సాధించాలన్నారు. ఈ కార్యక్రమంలో మైస్ (ప్రస్సిపాల్ డాక్టర్ పి.జయ్. నోడల్ రిసోర్స్ కో అర్ధెనీటర్ పి.వాణి. మాస్టర్ టైనర్స్ రాజశే ఖర్ ని.హెచ్.వి.సాయి కృష్ణ, గీతాంజల్, శం

కృష్ణ, గీతాంజర్, శం కర్, పోలా ఉమామ హేశ్వరరావు. 12 ಕ್ಷೂಎಎಎ నుంచి అధ్యాపకులు పాల్గొన్నారు.

ನಿಂಟ సాక్షి బనపత్రికలో ప్రకటన మా ప్రతినిధులు అందు

Date: 24/01/2023, Edition: Visakhapatnam(Visakhapatnam East), Page: 9 Source : https://epaper.sakshi.com/























Dr. V. S. KRISHNA GOVT. DEGREE & P.G. COLLEGE (A

MADDILAPALEM, VISAKHAPATNAM-530013. ANDHRA PRADESH NODAL RESOURCE CENTRE

FDP) FOR COMMERCE FACULTY ON SKILL COURSES

Commissioner Of Collegiate Education, Andhra Pradesh.

Dr. G. SRINIVASA RAO Coordinator

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Dr. K. RAVI BABU IOAC Coordinator

Dr. CH. TATITHA Academic Coordinator

Dr. P. JAYA VICE-PRINCIPAL Dr. I. VIJAYA BABU PRINCIPAL

NRC

CPDC

IQAC

JKC



& P.G. COLLEGE (A)

MADDILAPALEM, VISAKHAPATNAM-530013. ANDHRA PRADESH

NODAL RESOURCE CENTRE



From 04:03:2023 To 06:03:2023

in collaboration with



EXCHANG



Dr. Co. VISHNU MURTHY HOD, Commerce

Dr. K. RAVI BABU IDAC Coordinator

Dr. CH. LALITHA Academic Coordinator VICE-PRINCIPAL

Dr. I. VUAYA BABU PRINCIPAL

NRC

CPDC

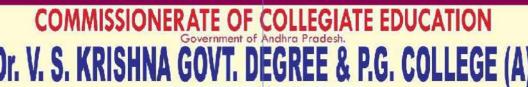
IQAC

JKC











MADDILAPALEM, VISAKHAPATNAM-530013. ANDHRA PRADESH NODAL RESOURCE CENTRE

From 04.03.2023 To 06.03.2023





Dr. G. SRINIVASA RAO Coordinator

Dr. Ch. VISHNU MURTHY HOD, Commerce

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PROGRAMME SCHEDULE

Location	Date & Time	No of Hrs	Module	Trainer Name
Dr VS Krisha College	4 th March 2023 (10:00AM- 5:00PM)	6 Hrs	Entrepreneurship	Srireddy Satya Venkata P Balaji NAIDU Phone Number: 7780252001 Email: srireddybalaji777@gmail.com Qualification - MBA FINANCE,AMFI,NISM,NCFM
Visakhapatnam	5 th March 2023 (10:00 AM- 1:00PM)	3 Hrs		Srireddy Satya VPB NAIDU Phone Number: 7780252001 Email: srireddybalaji777@gmail.com Qualification - MBA FINANCE,AMFI,NISM,NCFM
Dr VS Krisha	5 th March 2023 (2:00 PM- 5:00PM)	3 Hrs	Insurance	Dr. DVN MALLESWARA Phone Number : 9701466646 Email: dmallesh2014@gmail.com
College Visakhapatnam	6 th March 2023 (10:00AM- 5:00PM)	6 Hrs		Dr. DVN MALLESWARA Phone Number : 9701466646 Email: dmallesh2014@gmail.com

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30	GDC, Yeleswaram	Sri.V.RAMA RAO
31	GDC, Pithapuram	ALEENA.PVKM
32	GDC, Perumallapuram	Sri.P.Divakara Rao
33	GDC,Ravulapalem	M Srinivasarao
34	GDC, Razole	Dr.P.P.Chandra Bose
35	GDC, Kothapeta	HSNVS Pavan Kumar
36	GDC, Ramachandrapuram	Sri R.Venkateswarlu

Dr.G.Srinivasa Rao

Coordinator

DAY - I

04-03-2023

11 a.m to 12.30 p.m Inaugural Function



INVITING DIGNITRIES ON TO THE DIAS BY Dr.G. Srinivasa Rao Coordinator NSE - FDP



Honourable Commissioner of Collegiate Education Dr.Pola Baskar Garu IAS Gracing the Programme with his presence and welcomed by Dr.I.Vijaya Babu Principal Dr.V.S.Krishna Govt.Degree and P.G.college (A) Visakhapatnam





Dr.P.Anil Kumar Officer on Special Duty

Commessionerate of Collegiate Education, Mangalagiri, Andhra Pradesh



Sri.T.Santosh

Manager NSE Academy Hyderabad



Dr.I.Vijaya Babu garu Principal Dr.V.S.Krishna Govt.Degree and P.G.college (A) Visakhapatnam, Being a president of the programme Addressing the gathering and highlighted the importance of the programme.







Honourable Commissioner of Collegiate Education Dr. Pola Baskar Garu IAS

Addressing the gathering and he has given directions to the all faculty members of NSE FDP regarding successful implementation of NSE courses.

Honourable Regional Joint Director Zone - I Dr. Sobha Rani garu also presented her views on NSE Skill Development Courses.







Honourable Commissioner of Collegiate Education Dr.Pola Baskar Garu IAS

Releasing the Academic Calander and College Student Mannual of Dr.V.S.Krishna Govt.Degree and P.G.college (A) Visakhapatnam





DAY - I

04-03-2023

12.30 p.m to 1.30 p.m

ENTERPRENEURSHIP

BY

Resource Person SRIREDDY SATYA VENKATA P. BALAJI NAIDU





Introducing the Resource Person





DAY - I

04-03-2023

2.30 p.m to 4.30 p.m

ENTERPRENEURSHIP

BY

Resource Person SRIREDDY SATYA VENKATA P. BALAJI NAIDU





ENTERPRENEURSHIP

Inputs were given on

Module 1:

Salaried or Self-Employed

Introduction to Entrepreneurship.

The Phase of COVID and Wobbling Mind

Module 2: Million Dollar Business Ideas

Segment Identification & Market Study, Grey Area Identification, Ideating, Feasibility Analysis, 5 W and 1 H Competition, Evangelist with a Business Plan

Module 3: Business Individual to Business Entity

Strengthening the Legal Base, Red Core Team - Project Alpha, Institutions Supporting Business Enterprises, Managing and Handling Financing and Funding.

Learning Aspects

- 1. Define key terms and concepts on entrepreneurship
- 2. Differentiate self-employed and salaried person
- 3. Recognise the importance of entrepreneurship
- 4. Find out the factors affecting the entrepreneur growth and development
- 5. Identify the characteristics of a successful entrepreneur
- 6. Understand the benefits of being an entrepreneur
- 7. Find out the myths about entrepreneurship The impact of COVID on entrepreneurship
- 8. Identify business idea

- 9. Differentiate business idea and opportunity
- 10.Explain market analysis
- 11.Implement 5 W and 1 H
- 12.Describe feasibility study
- 13.Discuss business plan
- 14.Explain the different forms of Business Entity
- **15.** Identify the Institutions Supporting Business Enterprises
- 16.Discuss various ways to fund a venture

DAY - I

04-03-2023

4.30 p.m to 5.30 p.m

ENTERPRENEURSHIP MANAGEMENT MODELS BY

Resource Person

Dr.G.Srinivasa Rao







DAY - II

05-03-2023

10 a.m to 1.30 p.m & 2.30 p.m to 3.30 p.m

ENTERPRENEURSHIP & INSURANCE

BY
Resource Person
Dr.D.V.N.MALLESWARA RAO







Inputs were given on

Module 4: Entrepreneurship 360°

Women Entrepreneurs, Family Business, Micro Small and Medium Enterprises, Preventing Sickness in Enterprises

Module 5: Enterprise Growth Strategies

Detailed Study on Granular Hurdles, IPR and its Impact, Gearing up to Challenges, Long term Strategies, Checkmate Strategies, Franchising- Pros & Flip

Module 6: Finance for Entrepreneurs

Introduction to Financial Statements, Cash Budgeting, Capital Budgeting, Working Capital Management, Cost Benefit Analysis, Forecasting.

Learning Aspects

- 1. Describe the concept and importance of Women Entrepreneurs
- 2. Explain the role and importance of Family Business
- 3. Discuss the concept of MSMEs and their contribution to economy
- 4. Identify the Factors for Preventing Sickness in Enterprises
- **5.** Discuss Growth Strategies for Enterprise
- 6. Identify Pros and Cons of Franchising
- 7. Explain Intellectual Property Rights (IPR)
- 8. Describe Financial Statements
- 9. Explain Cash Budgeting
- **10.Discuss Capital Budgeting**
- **11.Illustrate Cost-Benefit Analysis**
- **12.**Calculate Working Capital Management
- **13.**Summarise Forecasting methods

Insurance module 1

Insurance basics

- Unpredictability of events shown above
- These events leave a trail of economic loss
- Loss to the individuals and the society at large

Insurance module 2

Life Insurance Calculations

- Human Life Value
- Need based insurance cover

Typical concerns faced by ordinary people

Dying too early Living too long

Living with disability

DAY - II

05-03-2023

3.30 p.m to 5. p.m

STOCK MARKET INDICATORS NSE NIFTY & BSE SENSEX

BY

Resource Person

Dr.G.SRINIVASA RAO









DAY - III

06-03-2023

10 a.m to 1.30 p.m & 2.30 p.m to 3.30 p.m

INSURANCE

BY

Resource Person

Dr.D.V.N.MALLESWARA RAO









Inputs were given on

Underwriting -the selection process

Underwriting



Insurance Agent's requirements

Multiple opportunities available in this sector

Employment opportunities in insurance companies —both life and non life as business development managers (minimum qualification needs to be met)

Employment opportunities in Banks In their bank assurance department (minimum qualification needs to be met to become a bank employee)

Insurance contract



Health Insurance

Insurance Documentation

Policy Document

Health Insurance Products

DAY - III

06-03-2023

3.30 p.m to 5.30 p.m VALEDICTORY FUNCTION



L-R Dr.P.Jaya Vice Principal, Dr.D.V.N.MALLESWARA RAO Resource Person, Dr.I.Vijaya Babu Principal, Dr.Ch.Vishnu Murthy Head of the Department of Commerce, Dr.G.srinivasa Rao Coordinator NSE FDP

Participants Feedback





















NRC Dr. V. S. Krishna Government Degree College (A)

Six Days Non-Residential Training of Trainers (TOTs) on English Medium of Instruction, Proficiency in English

BATCH -I from 05-06-2023 to 10-06-2023

S. No	Name of the Lecturer	Subject
1	Smt Ch.Lakshmi	Economics
2	Sri. B. Raja Rao	Economics
3	Smt P Dhana Lakshmi	Political Science
4	Dr. V. Surya Narayana	History
5	Dr. Ch. Vishnu Murthy	Commerce
6	Sri. M Srinivasu	Commerce
7	Sri. D Muralidhar	Commerce
8	Dr K Ravi Babu	Mathematics
9	Sri. H. Sudheer	Physics
10	Sri B Nageswara Rao	Physics
11	Sri. K Nageswara Rao	Chemistry
12	Sri. T Appa Rao	Chemistry
13	Dr N Sankara Rao	Chemistry
14	Dr. M Gopi	Chemistry
15	Dr. K. Vijayalakshmi	Botany
16	Dr. D.S. Madhava Rao	Botany
17	Dr. S.Padmavathi	Botany
18	Dr. V. Ratna Bharathi	Zoology
19	Dr. P.R. Vani	Zoology
20	Dr. K. Rama Rao	Zoology
21	Dr. Ch. Lalitha	Micro-Biology
22	Sri. D.V.R. Swamy	Computer Science
23	Dr. T. Samuel David Raj	Zoology
24	Dr. P. SreeVani	Botany
25	Sk.Valikhan	Mathematics

25	K.Vasudeva Rao	Economics
26	P.Bhaskara Rao	Chemistry
27	Ch.Srinivasa Rao	History
28	Sri.M.Rajeswara Rao	Physics
29	Sri.R.Uma Maheswara Rao	History
30	Sri.Y.Srinivasa Rao	Commerce
31	Sri.B.Seethannaidu	Mathematics
32	Smt.A.Vijaya Laxmi	Commerce
33	Sri.S.Srinu	Botany
34	Sri P. Nagababu	Political Science
35	Dr.K. Pushpa Raju	Zoology
36	Smt. Y. Vijaya Lakshmi	History
37	Sri A.V.R. Prasada Rao	Physics
38	Sri P. Vizeya Lakshmi	Chemistry
39	Sri G. Venkatesh	Chemistry
40	Sri T. Radha Krishna	Economics
41	Sri P.Kiran Kumar	Chemistry
42	Smt.J. Laxmi Mangamma	Chemistry
43	Smt. B. Pitchamma	Commerce
44	Smt.K. Ramalakshmi	History
45	Sri.M.Govinda Rao	Commerce
46	Sri.K.Prabhudas	Physics
47	Sri.M.Ratna Prakash	Zoology
48	Smt. V. Sailaja	Computer Science
49	B. Rai Kumar	Computer Applications
50	K. Parvathi Devi	Political Science

DAY-1

05/06/2023

Inaugural session and address by Honorable Commissioner of Collegiate Education Dr. Pola Bhaskar I.A.S at SRR & CVR Govt. Degree College



Dr. I. Vijaya Babu, Principal, Dr.V.S. Krishna Govt Degree College addressed the trainees on the $1^{\rm st}$ day



DAY-1

05/06/2023

SESSION-1:

Topic: The vitality of reading for effective learning

Resource person: Prof. Elango

Key Points:

> Reading skills should be improved

> Every classroom should have a bookshelf

Popularize reading



SESSION-2:

Topic: Language of Learning, for learning and through learning

Resource person: Dr. P. Sreehari

Key Points:

Digital literacy

➤ Learning styles

> Learning for real life



SESSION -3 By Master trainer, Dr. G. Srinivas Rao, Lecturer in Commerce

Topic: Subject-wise Register preparation





DAY-2

06/06/2023

SESSION-1:

Topic: Self-Awareness

Resource person: Ms. Neeru Singh

Key points:

> Personality development

> Emotional awareness/intelligence

SWOT analysis





SESSION-2:

Topic: Reflective Practice and Continuing Professional Development

Resource person: Prof. Padmini Sankar

Key Points:

> To improve practice

> Constant learning through reflection

> Continuous teacher learning

SESSION-3

Topic: English as a Medium of Instruction: Teacher's Preparedness

Resource Person: Dr. I. Vijaya Babu

Key Points:

> International Perspective of English Medium Instruction (EMI)

- > Use of English language in teaching
- > EMI challenges
- > EMI- Student's challenges





SESSION-4 by Dr. G. Srinivas Rao, lecturer in commerce

Topic: Delivery Mechanisms

Key points:

- > Reading card method
- > Storytelling methodology
- > Deductive methods





DAY -3

07/06/2023

SESSION-1:

Topic: Growth and Mindset

Resource person: Mrs. Neeru Singh

Key points:

> Resistance

> Persistence

➤ Negative thoughts

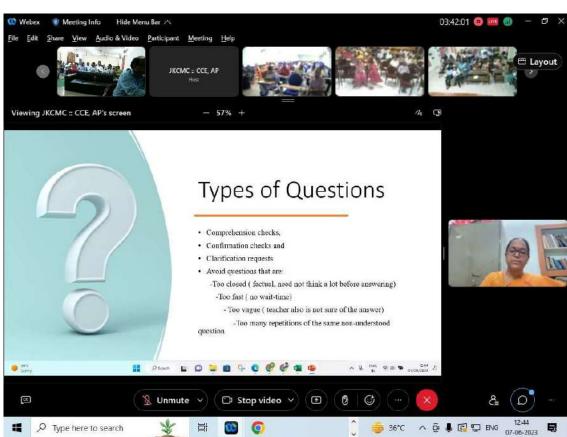


SESSION-2:

Topic: Classroom communication

Resource person: Prof. Suvarna Lakshmi





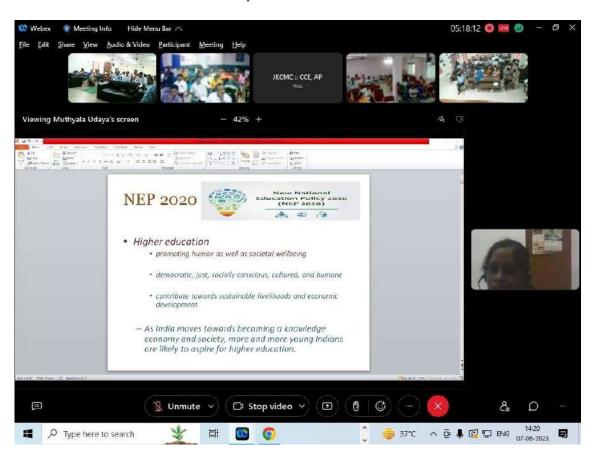
SESSION -3

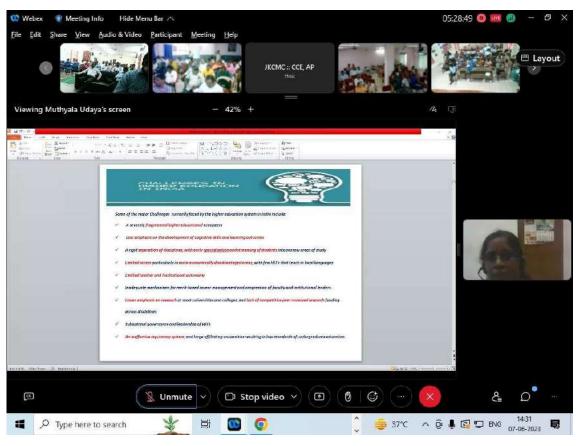
Topic: National Educational Policy (NEP)

Resource person:

Key points:

- > Role of higher education in NEP
- ➤ Challenges of NEP
- > Teachers' role in successive implementation







SESSION -4 By Master trainer, Dr. Nikitha Thanagala, Lecturer in Biotechnology

Topic: Listening Skills



DAY- 4

08/06/2023

SESSION-1

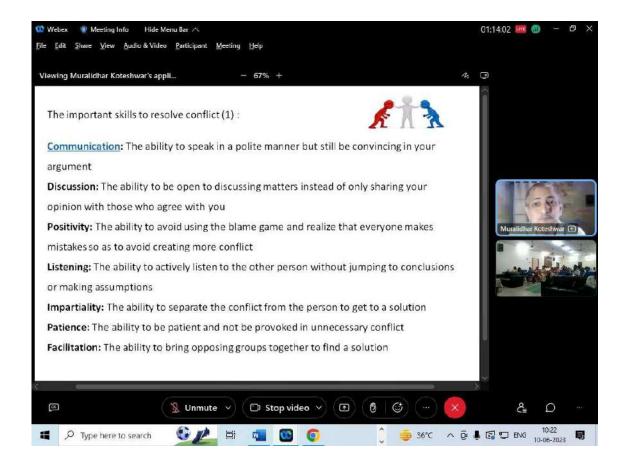
Topic: Nature of Change

Resource person: Dr. Muralidhar Koteswar

Key Points:

- > Change nurtures creativity.
- > Change delivery methods
- ➤ Benefits of the change
- Overcoming obstacles





SESSION-2

Topic: Student Centered teaching methodologies with English as a medium of instruction.

Resource person: Dr. Anita Abraham

Key Points:

- > Information gap activity
- > Preference line
- ➤ Wall quiz



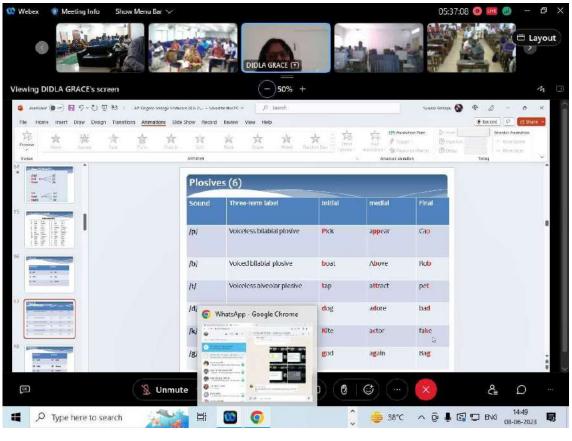
SESSION-3:

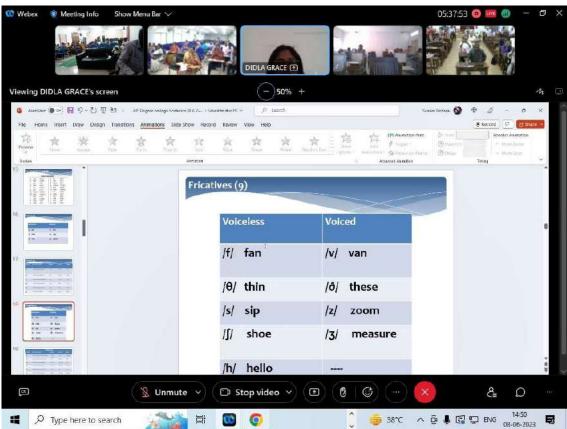
Topic: Pronunciation of English

Resource person: Dr. Didla Grace

Key points:

- > Phonetic system
- ➤ Vocal fold vibration
- > Rhythms in pronunciation
- > Intonation





SESSION-4 by Master Trainer Dr. Lakshman Rao, Lecturer in chemistry

Topic: Soft Skills



DAY-5

09-06-2023

SESSION-1:

Topic: Effective Communication skills

Resource person: Ms. Saleel Pulekar

Key points:

> Forms of communication

> Written verbal communication

> Active listening skills



SESSION -2:

Topic: Strategies to develop English language skills in the classroom

Key Points:

- > Use of English language
- > Student communication



SESSION-3:

Topic: Speaking skills

Resource Person: Ms. Usha Rani

Key points:

- > Structure of the sentence
- > Use of grammar

SESSION-4

Master Trainer Session on language and pronunciation: by Dr. G. Rajasekhar, Lecturer in English

DAY-6:

10-06-2023

SESSION-1:

Topic: Final Assessment

Resource person: Dr. Muralidhar

Key points:

- Problem-solving tasks
- > Conflict resolution

SESSION-2

Topic: Phonetics & Pronunciation

Resource person: Prof. S. Jayaraju

Key points:

- > Language a naturally composed melody
- Languageness
- > Utterance

SESSION-3:

Valedictory function:

Feedback from the participants

Closing remarks by Principal Dr. I. Vijaya Babu



COMMISSIONERATE OF COLLEGIATE EDUCATION

Dr. V. S. KRISHNA GOVT. DEGREE & P.G. COLLEGE (A), VISAKHAPATNAM
5-DAY RESIDENTIAL TRAINING PROGRAMME

APHRDI-Visakhapatnam

ToT on ANALYTICAL SKILLS (12-10-2022 TO 16-10-2022)

DAY WISE REPORT

DAY-1: 12-10-2022 (WEDNESDAY):



Session I (10.00 am to 11.30 am): In this session, Hon'ble Commissioner of Collegiate Education Dr. Pola Bhaskar garu inaugurated the 5day ToT on Analytical Skills through virtual mode. He addressed all the participants and emphasized the importance of Skill Development Courses and Life Skill Courses. He stressed on the importance of employability skills for the students. He also informed that there must be access of higher education to every nook and corner and there must be quality education by using the latest technology. On this occasion Dr. Tulasi, (AGO), Dr. Anil Kumar () and Sri. Sundar Rao (Art of Living) addressed the participants and informed the importance of Analytical Skills.





Session II (11:45am to 01:15pm): Live session by Mamata R Agarwal on NEP-2020 in relevance to collegiate education. In this session she thought about the goals, objectives and importance of National Education Policy-2020 in Higher Education. Also, she explained about flexibility to offer masters programme, NIRF and academic bank of credit.





Session III & IV (02:00 pm to 05:00 pm): Live session by Sri.G.Srinivasulu on "Discussion on course wise content". In this session he explained about course wise content, model question with answers in JAM, how to motivate the students to get the seats in Higher Education, how to improve confidential levels of the students and how to improve problem solving techniques, etc.





DAY-2: 13-12-2022 (THURSDAY)

Yoga Session (06:30am to 08:30am)



Session I (10.00 am to 11.30 am): Online session by Atul Batnapar on certified skills. In this session he focused on certified skills and he told received skills and skills groups with growing demand by 2025. He also explained the top 15 skills in the coming years. Also explained the necessity of skills in numerical analysis, critical thinking and computer applications.





Session II (10.00 am to 11.30 am): Live session by Capt. Dr. N Ramakrishna, in this session unit wise syllabus discussed with participants and the question paper pattern is reviewed.





Session III (02:00 pm to 03:30 pm): Live session by Capt. Dr. N Ramakrishna, in this session group discussion is organized and blooms taxonomy is discussed and on each unit in each group. And the final outcomes are analyzes with in the session. Smt. Madhavi, Master Trainer also participated in this activity and trained each group about their roles





Session IV (03:45pm to 05:15pm): Live session by Dr. Ch. Papa Rao, discussed how to prepare LMS videos with the help of OBS software. He also explained salient features in Power Point Presentation. And showed some examples by making a video on a class.





DAY-3: 14-12-2022 (FRIDAY)

Yoga Session (06:30am to 08:30am)



Session I (10.00 am to 11.30 am): Online session by K. Muralidhar Koteswara Rao, explained student teacher relation in elaborated way. In his discussion he included the challenges present student facing, how a teacher should maintain a cordial relation with student, and how to make a student motivate towards his career growth.





Session II (11:45am to 01:15pm): Live session Textbook review by Capt. Dr. K. Sujatha. She discussed the topics coding, decoding, blood relationship, clocks and calendars. In her discussion she has given tips to solve the problem in shortcut method.





Session III (02:00 pm to 03:30 pm): Online session on Internship by Dr. CH. Nagamanisha. In this session she explained the importance of internship and the importance of APSCHE, CCE of AP Government. She also explained pattern of internship in Degree colleges of Andhra Pradesh. She also explained resume builder which is available CCE web portal.





Session IV (03:45pm to 05:15pm): Online session by Prof. N A D Pal, UGC HRD AU. In his discussion he emphasized the importance of environment in present days. He also explained varies ways to sustain the environment for coming future.





DAY-4: 15-10-2022 (SATURDAY)

Yoga Session (06:30am to 08:30am):



Session I (10.00 am to 11.30 am): Online session by Sri Muralidhar Koteswara Rao on "Teacher student relationship in present day context 21st century student". He explained how to increase student learning abilities and the skills required for 21st century by Using Yoga. He also explained tips to create curiosity and interest towards learning.





Session II (11:45am to 01:15pm): This is an off line session by the master trainer Dr.ch. Papa Rao . He discussed the video recording of lectures using OBS Studio at length by involving all the participants. He took inputs from all the participants. He engaged all the participants and clarified the doubts of participants. The session was very lively. The participants really enjoyed the session.



Session III & IV (02:00 pm to 05:00 pm): Online session "Content Delivery" by Sri Narendra Matta. In his sessions, he gave short cuts for logical reasoning and quantitative aptitude like clock, blood relationship, calendar problems etc,.



DAY-5: 16-10-2022 (SUNDAY)

Yoga Session (06:30am to 08:30am):



Session I (10.00 am to 11.30 am): Online session "Discussion on preparation trainer manual" by Sri Muralidhar Koteswara Rao. He has discussed about making manual and importance of manual preparation use of animation and videos.





Session II (11.45 am to 01.15 pm): Live session "Content delivery shortcuts by Sri K Surseh and M Madhavi. They explained shortcuts and tips on coding and decoding, clocks and calendar etc., regarding to analytical skills.





Valedictory Function: Online by Dr.Pola Bhaskar IAS, Commissioner of Collegiate Education has attended the valedictory function on line and also released the Participation certificates. He stressed the importance of this 5 day programme and also the significance of LSCs and LDCs in the present day world. He informed the importance these courses and how the faculty should take the experience gained in the training session to the class rooms. He also told that the students should be finally benefitted from these courses. In this valedictory function Dr. N A D Paul, Director, AU HRDC-Viskhapatnam, Dr.I Vijaya Babu, Principal, Dr.V S Krishna Govt. Degree & P.G. College, Visakhapatnam and Dr. S Shobha Rani, Principal, Visakha GDC(W), Visakhapatnam, also participated.





LIST OF PARTICIPANTS

S.No	District	College Name	Name of the Faculty	Designatio n	Subject	Mobile No
1	Srikakulam	GDC, Amadalavalasa	T. Rajasekhar	GF Lecturer	Commerce	7382980615
2	Srikakulam	GDC, Ichapuram	Duryodhana Dalai	Lecturer	Mathematics	9110732848
3	Srikakulam	GDC (W)(A), Srikakulam	K. Naga Chandrika	Guest Faculty	Mathematics	7330768601
4	Srikakulam	GDC, Narasannapeta	A.Pavitra	Lecturer	Mathematics	9494665254
5	Srikakulam	GDC, Tekkali	Y Ramseh	Contrct Lecturer	Mathematics	6305330797
6	Srikakulam	GDC(M), Srikakulam	R Ravi Sankar	Lecturer	Mathematics	9010161319
7	Srikakulam	GDC, Pathapatnam	U Sagarika	Lecturer	Mathematics	9985885853
8	Srikakulam	GDC, Ponduru	M Madhuri	Lecturer	Mathematics	9959336509
9	Srikakulam	GDC, Palasa	Y Rajesh	Guest Lecturer	Statistics	8790771196
10	Srikakulam	GDC, Palakonda	Ch.Raghavendra Naidu	Lecturer	Mathematics	9492417620
11	Srikakulam	GDC, Veeraghattam	Sri. Ch.Naidu	Lecturer	Mathematics	8247783319
12	Srikakulam	GDC, Seethampeta	Sri.B.Naresh	Contract Lecturer	Physics	9866056204
13	Srikakulam	GDC, Rajam	L Venkata Ramana	Lecturer	Mathematics	9491841623
14	Vizianagara m	GDC, Salur	D Appala Naidu	Guest Faculty	Mathematics	9014722134
15	Vizianagara m	GDC, Gummalaxmipu ram	G.Tulasi	Lecturer	Mathematics	9441815662
16	Vizianagara m	GDC (SV), Parvathipuram	D Hema Sundara Rao	Lecturer	Mathematics	9347397115
17	Vizianagara m	GDC, Srungavarapuko ta	Sk.Valikhan	Lecturer	Mathematics	9949611056

18	Vizianagara m	GDC, Cheepurupalli	Sri. P.Chittodu	Guest Lecturer	Mathematics	7893843641
19	Vizianagara m	GDC, Vizianagaram	K Srinivasarao	Lecturer	Mathematics	8309222044
20	Visakhapatna m	Dr. V.S.K.GDC (A), Visakhapatnam	G Tharun	Guest Faculty	Statistics	9502333291
21	Visakhapatna m	Dr. V.S.K.GDC (A), Visakhapatnam	Sri.D.V.RaghavaSw amy	Lecturer	Computer Science	9440194626
22	Visakhapatna m	GDC, Bheemunipatna m	Dr. K. Venkata Vidya Sagar	Lecturer	Mathematics	8247685902
23	Visakhapatna m	GDC (W), Visakhapatnam	Smt.K Venkata Siva Nagalakshmi	Lecturer	Mathematics	9963172589
24	Visakhapatna m	GDC, Narsipatnam	Sri. V. Mohan Babu	Lecturer	Mathematics	9290872185
25	Visakhapatna m	GDC, Chodavaram	A.Krishna Rao	Lecturer	Mathematics	9440357082
26	Visakhapatna m	GDC, Sabbavaram	M . V Ramakrishna	Lecturer	Mathematics	9292009714
27	Visakhapatna m	GDC, V.Madugula	Dr RV Ramana Murthy	Lecturer	Chemistry	9160812844
28	Visakhapatna m	GDC, Yellamanchili	Ch Vijaya Kumar	Lecturer	Mathematics	9441713539
29	Visakhapatna m	GDC, Chintapalli	PUV Satish	Guest Faculty	Tourism & Travel Management	9390330567
30	Visakhapatna m	GDC, Paderu	Smt B Vineela	Contract Lecturer	Mathematics	9441481211
31	Visakhapatna m	GDC (W), Marripalem	P. Mangamma	Lecturer	Mathematics	9441382983
32	Visakhapatna m	GDC (Araku), Visakhapatnam	P. Kondababu	Lecturer	Mathematics	9491571046
33	East Godavari	GDC, Rampachodavar am	Y Rajasekhar	Contract Faculty	Mathematics	9491692923
34	East Godavari	GDC, Chinturu	K.Srilakshmi	Lecturer	Mathematics	9494656289
35	East Godavari	GDC, Jaggampeta	Smt C.Jhansi Devi	Lecturer	Mathematics	9441958656
36	East Godavari	GDC (W) (A), Kakinada	V Geetha Satyasri	Guest Faculty	Mathematics	9581112018

37	East Godavari	GDC (A), Tuni	S.Indirapriyanka	Lecturer	Mathematics	7731028248
38	East Godavari	GDC (PR)(A), Kakinada	LSBR Bhanu	Contract Lecturer	Mathematics	7330946793
39	East Godavari	GDC (PR)(A), Kakinada	G.Prasada Rao	Contract Lecturer	Mathematics	9866222113
40	East Godavari	GDC, Yeleswaram	D.Venkata Surya Lakshmi	Lecturer	Physics	9491436647
41	East Godavari	GDC, Pithapuram	M.S .Kameswararao	Lecturer	Mathematics	9866219121
42	East Godavari	GDC, Perumallapuram	K.Suresh	Lecturer	Mathematics	9700203074
43	East Godavari	GDC, Mandapeta	Ch.Dilip Kumar	Lecturer	Commerce	9908606240
44	East Godavari	GDC, Ravulapalem	Sri B.Srinivasa Rao	Lecturer	Mathematics	9441556191
45	East Godavari	GDC, Razole	K.Vijaya kumar	Lecturer	Mathematics	9951314857
46	East Godavari	GDC, Kothapeta	Dr D Ch Papa Rao	Lecturer	Mathematics	9989027808
47	East Godavari	GDC, Ramachandrapu ram	T.Srinivasa Reddy	Lecturer	Mathematics	9493227458
48	East Godavari	GDC, Mummidivaram	Ch. Srimannarayana	Lecturer	Mathematics	9440751623
49	East Godavari	GDC (A), Rajamahendrava ram	Gosala Sekhar Babu	Lecturer	Mathematics	8639720690
50	East Godavari	GDC, Seethanagaram	G.Sudhakar	Contract Lecturer	Mathematics	9441686669
51	East Godavari	GDC (SKR)(W), Rajahmundry	M Veeraju	Lecturer	Mathematics	9398677385
52	East Godavari	GDC (SKR)(W), Rajahmundry	M S Chakravathi	Lecturer	Mathematics	9849752909
53	West Godavari	GDC, Dumpagadapa	Ch S Haranath	Lecturer	Mathematics	7013313071
54	East Godavari	GDC (SKVT), Rajahmundry	D.MadhuLatha	Lecturer	Statistics	7416179782
55	East Godavari	GDC (SKVT), Rajahmundry	N.Ravi Krishna	Lecturer	Mathematics	9849205624

LIST OF MASTER TRAINERS

S.No	District	College Name	Name of the Faculty	Designation	Subject	Mobile No
1	Srikakulam	GDC (W) (A), Srikakulam	Capt. Dr. N Ramakrishna	Lecturer	Mathematics	9440442737
2	East Godavari	GDC (A), Tuni	M Madhavi	Lecturer	Mathematics	9247380632
3	Visakhapatnam	St. Joseph's College (A), Visakhapatnam	Capt. Dr. K Sujatha	Lecturer	Mathematics	9885480568

LIST OF CO-ORDINATORS

S.No	District	College Name	Name of the Faculty	Design ation	Subject	Mobile No
1	Visakhapatnam	Dr. V.S.K.GDC (A), Visakhapatna m	Dr. K Ravibabu	Lecturer	Mathematics	9440303302
2	Visakhapatnam	Visakha GDC (W), Visakhapatna m	Dr. D. Lakshunnaidu	Lecturer	Biotechnology	9949230156

